



## Part Time - Lead Generation Specialist

### GENERAL SUMMARY

Join a performance driven environment with daily goals in a rapidly growing company. The primary responsibility of the Lead Generation Specialist position is to make outbound calls and scheduling appointments for the sales team.

### RESPONSIBILITIES

- Identify nonprofit organizations and make outbound cold calls to qualify these prospects
- Work with Sales Team to provide support as needed.
- Meet and maintain daily contact goals.
- Other duties as assigned.

### REQUIREMENTS

- Strong communication (sales) and persuasion skills.
- Professional telephone techniques and skills.
- Excellent Computer skills.
- Experience and comfort with cold-calling.
- Team player, pro-active, positive attitude at all times.
- Ability to take direction, follow through and multi-task; ability to work under pressure and meet changing requirements in a fast paced environment.

Salary: \$12.00/hour. Around 10 hours per week.

### EDUCATION REQUIREMENTS

- Working on a Bachelor's degree from an accredited 4 year college.

Please send the resume to [careers@charityproud.org](mailto:careers@charityproud.org).