



COLLEGE OF  
MANAGEMENT

*Invitation to:*

**College of Management  
Undergraduate/Graduate Students**

**MAP Miles Program**

**Date: Tuesday, October 4, 2016**

**Time: 5:00 – 6:00 p.m.**

**Where: Campus Center Room 3545 (CC3545)**

**Subject: *Supply Management for Services***

**Presented by: Eliot Madow, CPSM**



Eliot is Vice President – Professional Services for Hiperos, an Opus Global Company. Eliot has over thirty years of experience as both a practitioner and advisor in supply chain management, procurement, outsourcing supplier relationship management, and information systems design. He is president of ISM-Greater Boston, an affiliate of the Institute of Supply Management, and is a Certified Professional in Supply Management from ISM. He is a speaker and published author on supply management, supplier relationship management, and IT strategy. He is also an adjunct instructor for Northeastern University in Boston and teaches courses in supply chain management, IT strategy for the supply chain, and management science.



**The Association for Supply Professionals presents:**

ISM – Greater Boston, Inc.

***Supply Management in the Services Sector of the Economy***

The services sector is the fastest growing segment of today's extended and global supply chains. Just as managing a services-oriented enterprise requires specialized processes, approaches, and techniques – the purchasing of services also demands a different approach and set of tools. This brief talk will provide an overview of some of the differences or challenges associated with purchasing services.

**Become a member of ISM and ISM–Greater Boston if you have not done so already.**

**Membership is *Free for Students.***

**We have Current Opportunities for Student Volunteers.**

**ISM – Greater Boston, Inc., P.O. Box 1025, Concord, MA 01742-1025**

**Tel: 978-371-2522**

**Email: [admin@pmaboston.org](mailto:admin@pmaboston.org)**

**[www.ismgb.org](http://www.ismgb.org)**