

# PETER G. KLEIN

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## **Present positions**

Professor, Department of Entrepreneurship, Hankamer School of Business, Baylor University, 2015 to present.

Adjunct Professor, Department of Strategy and Management, Norwegian School of Economics, 2009 to present.

Senior Research Fellow, Baugh Center for Entrepreneurship and Free Enterprise, 2015 to present.

Carl Menger Research Fellow, Mises Institute, 2012 to present.

## **Research areas**

Entrepreneurship, innovation, organizational economics, strategic management, public policy.

## **Education**

Ph.D., Economics, University of California, Berkeley, 1995. Dissertation: "Conglomerate Organization and Economic Performance: Evidence from the 1960s." Dissertation committee: Oliver E. Williamson (chair), Bronwyn H. Hall, David J. Teece.

B.A. (Honors), Economics, University of North Carolina, Chapel Hill, 1988.

## **Previous positions**

Professor, Division of Applied Social Sciences, University of Missouri, 2014–15 (Associate Professor, 2008–14, Assistant Professor, 2002–08).

Professor (by courtesy), Truman School of Public Affairs, University of Missouri, 2010–15.

Director, McQuinn Center for Entrepreneurial Leadership, University of Missouri, 2010–13.

Adjunct Professor, Department of Strategy, Olin School of Business, Washington University, St. Louis, 2008.

Senior Economist, Council of Economic Advisers, 2000–01.

Assistant Professor, Department of Economics, University of Georgia, 1995–2002.

Instructor, Department of Economics, University of California, Berkeley, 1989–94.

## **Honorary and visiting positions**

Honorary Professor, Beijing Information Science and Technology University, 2015.

Visiting Professor, Faculté de Droit, d'Économie, et de Gestion, Université d'Angers, France, March 2009, November 2010, October 2011, April 2013, April 2014, and May 2015.

Research Associate, Angers Economics and Management Research Group (GRANEM), 2014 to present.

Research Fellow, Independent Institute, 2010 to present.

Visiting Professor, Center for Strategic Management and Globalization, Copenhagen Business School, June–July 2009.

Visiting Associate Professor, Department of Innovation and Organizational Economics, Copenhagen Business School, 2001.

### **Awards and recognitions**

Brent Clum Outstanding Research Award, Hankamer School of Business, Baylor University, 2016.

SDAE/FEE Best Book Award, for *Organizing Entrepreneurial Judgment: A New Approach to the Firm* (with Nicolai Foss), 2014.

Best Paper Finalist, “Why There? Decomposing the Choice of Target Industry” (with Lasse B. Lien), Strategic Management Society Annual Meeting, 2013.

Best Paper Award, “Toward a Theory of Public Entrepreneurship” (with Anita M. McGahan, Christos N. Pitelis, and Joseph T. Mahoney), *European Management Review*, 2010.

Best Paper Award, “Alertness, Action, and the Antecedents of Entrepreneurship” (with Nicolai J. Foss), *Journal of Private Enterprise*, 2010.

Invited Testimony before House Financial Services Committee, Domestic Monetary Policy and Technology Subcommittee, “Effects of Monetary Policy on Entrepreneurship,” 2012.

Distinguished Paper Award, Business Policy and Strategy Division, Academy of Management, 2005

Frank T. and Harriet Kurzweg Award for Outstanding Scholarship on Personal Liberty, Private Property, and Individual Responsibility, Ludwig von Mises Institute, 2005.

Exceptional Teaching Recognition, M.Sc. Program Study Board, Copenhagen Business School, 2001

Student Career Development Recognition, University of Georgia Career Center, 2001.

TIAA-CREF Outstanding Paper Award, Corporate Finance, Eastern Finance Association, 2000.

G. P. Swift Award for Outstanding Teaching in Undergraduate Economics, Terry College of Business, University of Georgia, 1997.

Charles B. Knapp Award for Excellence in Undergraduate Instruction, Economics Club, University of Georgia, 1997.

John M. Olin Award in Law and Economics, 1993.

Bradley Fellow, Haas School of Business, U.C. Berkeley, 1991–94.

### **Keynote addresses and named lectures**

Sebastian J. Raciti Memorial Lecture, Ramapo College, “Entrepreneurship in a Market Economy: What Business Students Need to Know,” 2015.

Murray N. Rothbard Memorial Lecture, Austrian Economics Research Conference, “The Present State of Entrepreneurship Research,” 2014.

Plenary Address, Utah-BYU Winter Strategy Conference, “Entrepreneurial Judgment: Private and Public,” 2013.

Ludwig von Mises Memorial Lecture, Grove City College, “The Place of Austrian Economics in Entrepreneurship Research,” 2013.

Keynote Address, Conference on Multi- and Micro-Level Issues in Strategic Entrepreneurship, Copenhagen Business School, “Managing Derived Judgment: Information, Incentives, and Bias,” 2011.

Keynote Address, Conference on Austrian and Heterodox Economics, Universidad Nacional de Colombia, “Entrepreneurship and the Theory of the Firm,” 2011.

Inaugural Keynote Address, Center for Organization Studies, University of São Paulo, “Entrepreneurship, Strategy, and Organization,” 2011.

Holger Crafoord Memorial Lecture, Lund School of Economics and Management, “Entrepreneurship, Strategy, and Organization,” 2010.

Sherlock Hibbs Distinguished Lecture in Business and Economics, Trulaske College of Business, University of Missouri, “Entrepreneurship, Strategy, and the Financial Crisis,” 2010.

Keynote Address, Agribusiness Research Forum, Texas A&M University, “Entrepreneurship, Strategy, and the Big Questions,” 2009.

Keynote Address, Research Workshop on Institutions and Organizations, São Paulo, “The Place of Entrepreneurship in the New Institutional Economics,” 2007.

Keynote Address, Nordic Workshop on Transaction Cost Economics in Business Administration, Norwegian School of Economics and Business Administration, “Whither the M-form Hypothesis,” 2004.

### **Grants and gifts**

Kalaitzandonakes, Nicholas (PI), Peter G. Klein, and Christos Kolympiris (co-investigators), “The Road Not Taken: Investigating Orphaned Academic Innovations,” National Science Foundation, 2015–16.

Klein, Peter G. (PI), “Analyzing Organizational Relatedness using Establishment Data,” University of Missouri Population, Education, and Health Center, 2015.

Cordones-Cook, Juanamaria (PI), Peter G. Klein, Elaine Lawless, Anne Stanton, Kristin Schwain, Jo Stealey, Anthony Glise, Mary Barile, Jana Hawley, Ruth Brent Tofle, Berkley Hudson, Cathy Callaway, Alla Barabtarlo, and Julie Middleton (co-investigators), “Ediciones Vigía and the Aesthetics and Economics of Bricolage,” University of Missouri Mizzou Advantage, 2011–12.

Foss, Nicolai (PI), Peter G. Klein, Keld Laursen, Jacob Lyngsie, and Toke Reichstein (co-investigators), “Entrepreneurship in an Organizational Context,” Danish Social Science Research Council, 2009–12.

Schnatterly, Karen (PI), Peter G. Klein, Michael L. Cook, Elaine Mauldin, and Thomas Lambert (co-investigators), “Corporate Governance: The Role of the Board of Directors in Understanding and Managing Disruptive and Transformational Technologies,” University of Missouri Mizzou Advantage, 2010–11.

Klein, Peter G. (PI), “Financiers as Entrepreneurs: The Role of Organization and Governance,” Unrestricted Gift, Sage Capital Zürich AG, 2009–10.

Kalaitzandonakes, Nicholas (PI), Peter G. Klein, Michael E. Sykuta, Yin Xia, Todd Chiles, Bruce Walker, and Michael Nichols, “Clusters and Entrepreneurship in Life Sciences,” Ewing Marion Kauffman Foundation, 2004–10.

Klein, Peter G. (PI), Michael E. Sykuta, David O'Brien, and Michael L. Cook (co-investigators), "Entrepreneurial and Organizational Responses to Biotechnology Innovation," Illinois-Missouri Biotechnology Alliance, 2006–09.

Klein, Peter G., Michael L. Cook, and Cerry M. Klein (co-PIs), "The Emergence and Economic Impact of New Organizations," Ewing Marion Kauffman Foundation, 2004–07.

Klein, Peter G. (PI), and John L. Chapman (co-investigator), "LBO Associations and the Future of Corporate Governance," University of Missouri Research Board, 2003–04. Companion Grant, UMC Research Council, 2003–05.

Klein, Peter G. (PI), "Organizational Structure and the Diversification Discount: Evidence from Commercial Banking," Sanford-Terry Research Grant, Terry College of Business, University of Georgia, 2001.

Klein, Peter G. (PI), "Understanding LBO Associations," Center for New Institutional Social Science, Washington University, St. Louis, 2000.

University of Georgia Research Foundation, Summer Grants, 1996, 1998, and 2000.

Sanford-Terry Research Grants, Terry College of Business, University of Georgia, 1999, 2000, and 2001.

### **Editorial service and advisory boards**

Field Editor, *Journal of Business Venturing*, 2016 to present.

Associate Editor, *Academy of Management Perspectives*, 2012 to present.

Associate Editor, *Independent Review*, 2011 to present.

Special Issue Editor, *Journal of Institutional Economics*, "Entrepreneurial Judgment: Theory, Applications, and New Directions" (with Nicolai Foss), 2015.

Special Issue Editor, *Managerial and Decision Economics*, "Effects of Alternative Investments on Entrepreneurship, Innovation, and Growth" (with Don Siegel, Nick Wilson, and Mike Wright), 2013.

Editorial Board, *Strategic Entrepreneurship Journal*, 2015 to present.

Editorial Board, *Managerial and Decision Economics*, 2008 to present.

Editorial Board, *International Journal of Entrepreneurial Venturing*, 2007 to present.

Editorial Board, *Journal of Global Entrepreneurship Research*, 2012 to present.

Editorial Board, *International Journal of Strategic Change Management*, 2006 to present.

Editorial Board, *Quarterly Journal of Austrian Economics*, 1998 to present.

Editorial Board, *Journal of Prices and Markets*, 2013 to present.

Editorial Board, *Review of Social and Economic Issues*, 2014 to present.

Editorial Board, *Journal of Management*, 2008–14.

Editorial Board, *Journal of Libertarian Studies*, 2000–08.

Scientific Committee, *Procesos de mercado: revista europea de economía política*, 2015 to present.

Board of Advisors, Center on Entrepreneurial Innovation, Independent Institute, 2005 to present.

Board of Advisors, Center for Organization Studies (Brazil), 2011 to present.

International Advisory Board, Institutions and Political Economy Group, University of the Witwatersrand, 2010 to present.

### **Other professional service**

Representative at Large, Entrepreneurship Division, Academy of Management, 2015 to present.

Teaching Committee, Business Policy and Strategy Division, Academy of Management, 2015 to present.

Track Chair, Institutions and Local Entrepreneurship, Strategic Management Society Special Conference, Santiago, Chile, February 2015.

Representative at Large, Competitive Strategy Interest Group, Strategic Management Society, 2012–15.

Research Committee, Business Policy and Strategy Division, Academy of Management, 2008–10.

Chair, Institutional and Behavioral Economics Section, Agricultural and Applied Economics Association, 2008–09.

Treasurer, International Society for New Institutional Economics, 2008–15.

Member and Theme Area Leader, Interdisciplinary Entrepreneurship Research Group, University of Missouri, 2004 to present.

Associate Editor, *The Collected Works of F. A. Hayek* (published jointly by the University of Chicago Press and Routledge), 1994 to 2002.

Memberships: Academy of Management, Strategic Management Society, American Economic Association, Society for Institutional and Organizational Economics.

### **Books**

Foss, Nicolai J., and Peter G. Klein, *Organizing Entrepreneurial Judgment: A New Approach to the Firm* (Cambridge: Cambridge University Press, 2012). Chinese translation forthcoming from China Social Sciences Press.

Klein, Peter G., and Michael E. Sykuta, eds., *The Elgar Companion to Transaction Cost Economics* (Cheltenham, U.K.: Edward Elgar, 2010).

Klein, Peter G., *The Capitalist and the Entrepreneur: Essays on Organizations and Markets* (Auburn, Ala.: Ludwig von Mises Institute, 2010). Chinese translation, *Ziben jia he qiye jia* (Shanghai: Shanghai University of Finance and Economics Press, 2014). Portuguese translation, *O Capitalista e o Empreendedor: Ensaios sobre organizações e mercados* (São Paulo: Instituto Ludwig von Mises Brasil, 2015).

Foss, Nicolai J., and Peter G. Klein, eds., *Entrepreneurship and the Firm: Austrian Perspectives on Economic Organization* (Aldershot, U.K.: Edward Elgar, 2002).

Klein, Peter G., ed., *The Fortunes of Liberalism: Essays on Austrian Economics and the Ideal of Freedom*, vol. 4 of *The Collected Works of F. A. Hayek* (Chicago: University of Chicago Press, and London: Routledge, 1992). Spanish translation, *Las vicisitudes del liberalismo: Ensayos sobre Economía Austriaca y el ideal de libertad* (Madrid: Unión Editorial, 1996).

**Articles in refereed journals**

- Nicolai J. Foss and Peter G. Klein, "Entrepreneurial Discovery or Creation? In Search of the Middle Ground," *Academy of Management Review*, forthcoming.
- Klein, Peter G., Robert Wuebker, and Kathrin Zoeller, "Relationship Banking and Conflicts of Interest: Evidence from German Initial Public Offerings," *Journal of Corporate Finance*, forthcoming.
- Bradley, Steven W., and Peter G. Klein, "Institutions, Economic Freedom, and Entrepreneurship: The Contribution of Management Scholarship," *Academy of Management Perspectives*, forthcoming.
- James, Harvey S., Jr., Desmond Ng, and Peter G. Klein, "Cognition, Ethical Judgments, and Decision-Making under Uncertainty," *International Journal of Entrepreneurial Venturing*, forthcoming.
- Foss, Nicolai J., and Peter G. Klein. "The Judgment-Based Approach to Entrepreneurship: Accomplishments, Challenges, New Directions." *Journal of Institutional Economics* 11, no. 3 (September 2015): 585–99.
- Wang, Jingjing, Mei Chen, and Peter G. Klein, "China's Dairy United: A New Model for Milk Production," *American Journal of Agricultural Economics* 97, no. 2 (March 2015): 618–27.
- Klein, Peter G., and Per L. Bylund, "The Place of Austrian Economics in Contemporary Entrepreneurship Research," *Review of Austrian Economics* 27, no. 3 (September 2014): 259–79.
- Klein, Peter G., Donald S. Siegel, Nick Wilson, and Mike Wright, "The Effects of Alternative Investments on Entrepreneurship, Innovation, and Growth," *Managerial and Decision Economics* 35, no. 2 (March 2014): 67–72.
- Mondelli, Mario P., and Peter G. Klein. "Asset Specificity and Firms' Financial Structure: The Case of Agricultural Production." *Managerial and Decision Economics* 35, no. 2 (March 2014): 145–60.
- Lien, Lasse B., and Peter G. Klein, "Can the Survivor Principle Survive Diversification?" *Organization Science* 24, no. 5 (September–October 2013): 1478–94.
- Klein, Peter G., Joseph T. Mahoney, Anita M. McGahan, and Christos N. Pitelis, "Capabilities and Strategic Entrepreneurship in Public Organizations," *Strategic Entrepreneurship Journal* 7, no. 1 (2013): 70–91.
- Klein, Peter G., John L. Chapman, and Mario P. Mondelli, "Private Equity and Entrepreneurial Governance: Time for a Balanced View," *Academy of Management Perspectives* 27, no. 1 (2013): 39–51.
- Mondelli, Mario P., and Peter G. Klein. "The Role of Asset Specificity in Financing Choice in the Agri-food Sector." *Revista de Economia e Administração* 12, no. 2 (2012): 180–97.
- Franken, Jason R., Peter G. Klein, and Michael E. Sykuta, "Contract Use and Contract Terms in Organic Markets," *Journal of Agribusiness* 30, no. 1 (Spring 2012): 17–34.
- Klein, Peter G., Joseph T. Mahoney, Anita M. McGahan, and Christos N. Pitelis, "Who Is in Charge? A Property Rights Perspective on Stakeholder Governance," *Strategic Organization* 10, no. 3 (2012): 304–15.
- James, Harvey S., Jr., Peter G. Klein, and Michael E. Sykuta, "The Adoption, Diffusion, and Evolution of Organizational Form: Insights from the Agrifood Sector," *Managerial and Decision Economics* 32, no. 4 (2011): 243–59.
- Funke, Thomas B., and Peter G. Klein, "Analyzing Government Decision Making in the South African Biofuels Industry: A Game-Theoretic Approach," *Biofuels* 2, no. 3 (2011): 345–54.

- Funke, Thomas B., Peter G. Klein, and Ferdi Meyer, "Biofuel Production in South Africa," *Biofuels* 2, no. 2 (2011): 209–20.
- Klein, Peter G., Anita M. McGahan, Christos N. Pitelis, and Joseph T. Mahoney, "Toward a Theory of Public Entrepreneurship," *European Management Review* 7 (2010): 1–15.
- Klein, Peter G., and Marc R. Saldenberg, "Organizational Structure and the Diversification Discount: Evidence from Commercial Banking," *Journal of Industrial Economics* 58, no. 1 (2010): 127–55.
- Foss, Nicolai J., and Peter G. Klein, "Alertness, Action, and the Antecedents of Entrepreneurship," *Journal of Private Enterprise* 25, no. 2 (2010): 145–64.
- Xue, Jianhong, and Peter G. Klein, "Regional Determinants of Technology Entrepreneurship," *International Journal of Entrepreneurial Venturing* 1, no. 3 (2010): 291–308.
- Florêncio de Almeida, Luciana, Decio Zylbersztajn, and Peter G. Klein, "Determinants of Contractual Arrangements in Agricultural Credit Transactions," *Revista de Administração da Universidade de São Paulo* 45, no. 3 (2010): 209–20.
- Lien, Lasse B., and Peter G. Klein, "Using Competition to Measure Relatedness," *Journal of Management* 35, no. 4 (August 2009): 1078–1107.
- Agarwal, Rajshree, Jay B. Barney, Nicolai Foss, and Peter G. Klein, "Heterogeneous Resources and the Financial Crisis: Implications of Strategic Management Theory," *Strategic Organization* 7, no. 4 (2009): 467–84.
- Klein, Peter G., "Opportunity Discovery, Entrepreneurial Action, and Economic Organization," *Strategic Entrepreneurship Journal* 2, no. 3 (2008): 175–90.
- Klein, Peter G., "The Mundane Economics of the Austrian School," *Quarterly Journal of Austrian Economics* 11, nos. 3–4 (2008): 165–87.
- Taylor, Jason E., and Peter G. Klein, "An Anatomy of a Cartel: The National Industrial Recovery Act of 1933 and the Compliance Crisis of 1934," *Research in Economic History* 26 (2008): 235–71.
- Klein, Peter G., and Nicolai J. Foss, "The Unit of Analysis in Entrepreneurship Research: Opportunities or Investments?" *International Journal of Entrepreneurship Education* 6, no. 3 (2008): 145–70.
- Foss, Nicolai J., Peter G. Klein, Yasemin Kor, and Joseph T. Mahoney, "Entrepreneurship, Subjectivism, and the Resource-Based View: Towards a New Synthesis," *Strategic Entrepreneurship Journal* 2, no. 1 (2008): 73–94.
- Burress, Molly J., Michael L. Cook, and Peter G. Klein, "The Clustering of Organizational Innovation: Developing Governance Models for Vertical Integration," *International Food and Agribusiness Management Review* 11, no. 4 (2008): 49–75.
- Altman, Ira J., Peter G. Klein, and Thomas G. Johnson, "Scale and Transaction Costs in the U.S. Biopower Industry," *Journal of Agricultural and Food Industrial Organization* 5, no. 1 (2007).
- Foss, Kirsten, Nicolai J. Foss, Peter G. Klein, and Sandra K. Klein, "The Entrepreneurial Organization of Heterogeneous Capital," *Journal of Management Studies* 44, no. 7 (November 2007): 1165–86.
- Foss, Kirsten, Nicolai J. Foss, and Peter G. Klein, "Original and Derived Judgment: An Entrepreneurial Theory of Economic Organization," *Organization Studies* 28, no. 12 (June 2007): 1893–912.
- Block, Walter, Per Henrik Hansen, and Peter G. Klein, "The Division of Labor under Homogeneity," *American Journal of Economics and Sociology* 66, no. 2 (April 2007): 457–64.

- Klein, Peter G., and Michael L. Cook, "T. W. Schultz and the Human-Capital Approach to Entrepreneurship," *Review of Agricultural Economics* 28, no. 3 (September 2006): 344–50.
- Klein, Peter G., and J. Bruce Bullock, "Can Entrepreneurship Be Taught?" *Journal of Agricultural and Applied Economics* 38, no. 2 (August 2006): 429–39.
- Kamerschen, David R., Peter G. Klein, and David V. Porter, "Market Structure in the US Electricity Industry: A Long-Term Perspective," *Energy Economics* 27, no. 5 (September 2005): 731–51.
- Ménard, Claude, and Peter G. Klein, "Organizational Issues in the Agrifood Sector: Toward a Comparative Approach," *American Journal of Agricultural Economics* 86, no. 3 (August 2004): 750–55.
- Klein, Peter G., and Hung Luu, "Politics and Productivity," *Economic Inquiry* 41, no. 3 (July 2003): 433–47.
- Delorme, Charles D., Jr, David R. Kamerschen, Peter G. Klein, and Lisa Ford Voeks, "Structure, Conduct, and Performance: A Simultaneous-Equations Approach," *Applied Economics* 34, no. 17 (November 2002): 2135–41.
- Foss, Kirsten, Nicolai J. Foss, Peter G. Klein, and Sandra K. Klein, "Heterogeneous Capital, Entrepreneurship, and Economic Organization," *Journal des Economistes et des Etudes Humaines* 12, no. 1 (March 2002): 79–96.
- Klein, Peter G., "Were the Acquisitive Conglomerates Inefficient?" *RAND Journal of Economics* 32, no. 4 (Winter 2001): 745–61.
- Klein, Peter G., and Sandra K. Klein, "Do Entrepreneurs Make Predictable Mistakes? Evidence from Corporate Divestitures," *Quarterly Journal of Austrian Economics* 4, no. 2 (Summer 2001): 3–25. Reprinted in Nicolai J. Foss and Peter G. Klein, eds., *Entrepreneurship and the Firm: Austrian Perspectives on Economic Organization* (Aldershot, U.K.: Edward Elgar, 2002).
- Greuner, Matthias, David R. Kamerschen, and Peter G. Klein, "The Competitive Effects of Advertising in the U.S. Automobile Industry, 1970–94," *International Journal of the Economics of Business* 7, no. 3 (2000): 245–61.
- Klein, Peter G., "Entrepreneurship and Corporate Governance," *Quarterly Journal of Austrian Economics* 2, no. 2 (Summer 1999): 19–42. Reprinted in David B. Audretsch and Erik E. Lehmann, eds., *Corporate Governance in Small and Medium Sized Firms* (Cheltenham, UK: Edward Elgar, forthcoming). Spanish translation, "Función empresarial y control de la dirección de le empresa," *Libertas* 16, no. 31 (October 1999): 3–49.
- Danielsen, Albert L., Nainish K. Gupta, and Peter G. Klein, "Contracts and the Institutional Environment for Electricity Reform," *Electricity Journal* 12 (December 1999): 51–60.
- Trandel, Gregory A., Lawrence H. White, and Peter G. Klein, "The Effect of the Designated-Hitter Rule on Hit Batsmen: Pitcher's Moral Hazard or Team's Cost-Benefit Calculation?" *Economic Inquiry* 36, no. 4 (October 1998): 679–84. Reprinted in Andrew A. Zimbalist, ed., *The Economics of Sport* (Edward Elgar, 2001), vol. 2, pp. 583–88.
- Klein, Peter G., and Howard A. Shelanski, "Transaction Cost Economics in Practice: Applications and Evidence," *Journal of Market-Focused Management* 1, no. 4 (1996): 277–96.
- Klein, Peter G., "Economic Calculation and the Limits of Organization," *Review of Austrian Economics* 9, no. 2 (1996): 51–77. Spanish translation, "La empresa y el cálculo económico," *Libertas* 14, no. 27 (October 1997): 83–119. Reprinted in Adrian Ravier and Leonardo Ravier, eds., *Lecturas para una teoría*



*económica de la empresa* (Madrid, Unión Editorial, 2015). Chinese translation in *Comparative Economic and Social Systems* 116, no. 6 (2004): 70–78.

Shelanski, Howard A., and Peter G. Klein, “Empirical Research in Transaction Cost Economics: A Review and Assessment,” *Journal of Law, Economics and Organization* 11, no. 2 (October 1995): 335–61. Reprinted in Glenn R. Carroll and David J. Teece, eds., *Firms, Markets, and Hierarchies: The Transaction Cost Perspective* (New York: Oxford University Press, 1999), pp. 89–118.

### Chapters in books

Foss, Kirsten, Nicolai J. Foss, and Peter G. Klein, “Managerial Authority in the Coasean Firm: An Entrepreneurial Perspective,” in Claude Ménard and Elodie Bertrand, eds., *Ronald H. Coase* (Cheltenham, U.K.: Edward Elgar, forthcoming).

Klein, Peter G., and Anita M. McGahan, “Strategy and the Public Interest,” in David Teece and Mie Augier, eds., *Palgrave Encyclopedia of Strategic Management* (London: Palgrave Macmillan, forthcoming).

Klein, Peter G., “Incomplete Contracts,” and “Rent Seeking,” in David Teece and Mie Augier, eds., *Palgrave Encyclopedia of Strategic Management* (London: Palgrave Macmillan, forthcoming).

Klein, Peter G., and Thomas A. Lambert, “Business Law and the Austrian Theory of the Firm,” in Peter J. Boettke and Todd J. Zywicki, eds., *Research Handbook on Austrian Law and Economics* (Cheltenham, U.K.: Edward Elgar, forthcoming).

Deffains-Crapsky, Catherine, and Peter G. Klein, “Business Angels, Social Networks, and Radical Innovation,” in Bögenhold, Dieter, Jean Bonnet, Marcus Dejardin, and Domingo Garcia Pérez de Lema, *Contemporary Entrepreneurship: Multidisciplinary Perspectives on Innovation and Growth* (New York: Springer, 2016), pp. 275–90.

Foss, Nicolai J., Peter G. Klein, and Stefan Linder, “Organizations and Markets,” in Peter J. Boettke and Christopher J. Coyne, eds., *Oxford Handbook of Austrian Economics* (New York: Oxford University Press, 2015), pp. 272–95).

Foss, Nicolai J., and Peter G. Klein, “Hayek and Organizational Studies,” in Paul Adler, Paul du Gay, Glenn Morgan, and Mike Reed, eds., *Oxford Handbook of Sociology, Social Theory and Organization Studies: Contemporary Currents* (Oxford: Oxford University Press, 2014), pp. 467–86).

Klein, Peter G., “Information, Incentives, and Organization: The Microeconomics of Central Banking,” in David Howden and Joseph T. Salerno, eds., *The Fed at One Hundred: A Critical View on the Federal Reserve System* (New York: Springer, 2014), pp. 149–61.

Bylund, Per L., Christopher H. Holbrook, and Peter G. Klein, “‘They Have the Internet on Computers Now?’ Entrepreneurship and Economics in The Simpsons,” In Joshua C. Hall, ed., *Homer Economicus: The Simpsons and Economics* (Stanford: Stanford University Press, 2014), pp. 61–69.

Foss, Nicolai J., and Peter G. Klein, “Organizational Governance,” in Raffael Wittek, Tom Snijders, and Victor Nee, eds., *Handbook of Rational Choice Social Research* (Stanford: Stanford University Press, 2013), pp. 513–55.

Foss, Nicolai J., and Peter G. Klein, “Entrepreneurship, Entrepreneurial Governance, and Economic Organization,” in Anna Grandori, ed., *Handbook of Economic Organization* (Cheltenham, U.K.: Edward Elgar, 2013), pp. 419–39.

Klein, Peter G., Jay B. Barney, and Nicolai J. Foss, “Strategic Entrepreneurship,” in Eric Kessler, ed., *Encyclopedia of Management Theory* (New York: Sage, 2013), pp. 778–82.

Klein, Peter G., and Mario P. Mondelli, "Transaction Cost Theory," in Eric Kessler, ed., *Encyclopedia of Management Theory* (New York: Sage, 2013), pp. 888–92.

Klein, Peter G., "Entrepreneurship and Creative Destruction," in Brendan Minter, ed., *The 4% Solution: How to Unleash the Economic Boom America Needs in the Twenty-First Century* (New York: Crown Business, 2012), pp. 116–26.

Foss, Nicolai J., Peter G. Klein, and Per L. Bylund, "Entrepreneurship and the Theory of the Firm," in Daniel Hjorth, ed., *Handbook of Organizational Entrepreneurship* (Cheltenham, U.K.: Edward Elgar, 2012), pp. 49–63.

Foss, Nicolai J., and Peter G. Klein, "Entrepreneurial Alertness and Opportunity Discovery: Origins, Attributes, Critique," in Hans Landström and Franz Lohrke, eds., *The Historical Foundations of Entrepreneurship Research* (Cheltenham, U.K.: Edward Elgar, 2010), pp. 91–120.

Chapman, John L., and Peter G. Klein, "Value Creation in Middle-Market Buyouts: A Transaction-Level Analysis," in Douglas J. Cumming, ed., *Private Equity: Fund Types, Risks and Returns, and Regulation* (New York: Wiley, 2010), pp. 229–55.

Klein, Peter G., "Transaction Cost Economics and the New Institutional Economics," "F. A. Hayek," and "Vertical Integration," in Peter G. Klein and Michael E. Sykuta, eds., *The Elgar Companion to Transaction Cost Economics* (Cheltenham, U.K.: Edward Elgar, 2010), pp. 27–35, 74–84, and 165–75.

Foss, Nicolai J., and Peter G. Klein, "Critiques of Transaction Cost Economics: An Overview," and "Austrian Economics and the Theory of the Firm," in Peter G. Klein and Michael E. Sykuta, eds., *The Elgar Companion to Transaction Cost Economics* (Cheltenham, U.K.: Edward Elgar, 2010), pp. 263–72.

Klein, Peter G., and Lasse B. Lien, "Diversification, Industry Structure, and Firm Strategy: An Organizational Economics Perspective," in Jackson A. Nickerson and Brian S. Silverman, eds., *Economic Institutions of Strategy*, vol. 26 of *Advances in Strategic Management* (Bingley, U.K.: Emerald, 2009), pp. 289–312.

Klein, Peter G., "Risk, Uncertainty, and Economic Organization," in Jörg Guido Hülsmann and Stephan Kinsella, eds., *Property, Freedom, and Society: Essays in Honor of Hans-Hermann Hoppe* (Auburn, Ala.: Ludwig von Mises Institute, 2009), pp. 325–37.

Foss, Nicolai J., and Peter G. Klein, "The Theory of the Firm and Its Critics: A Stocktaking and Assessment," in Eric Brousseau and Jean-Michel Glachant, eds., *New Institutional Economics: A Guidebook* (Cambridge: Cambridge University Press, 2008), pp. 419–36.

Cook, Michael L., Peter G. Klein, and Costas Iliopoulos, "Contracts and Organization in Food and Agriculture," in Eric Brousseau and Jean-Michel Glachant, eds., *New Institutional Economics: A Guidebook* (Cambridge: Cambridge University Press, 2008), pp. 288–300.

Lien, Lasse B., and Peter G. Klein, "Relatedness and Acquirer Performance," in Cary L. Cooper and Sydney Finkelstein, eds., *Advances in Mergers and Acquisitions*, vol. 5 (Amsterdam: Elsevier, 2006), pp. 9–24.

Klein, Peter G., "The Make-or-Buy Decision: Lessons from Empirical Studies," in Claude Ménard and Mary Shirley, eds., *Handbook of New Institutional Economics* (Springer, 2005), pp. 435–64.

Foss, Nicolai J., and Peter G. Klein, "Entrepreneurship and the Economic Theory of the Firm: Any Gains from Trade?" in Rajshree Agarwal, Sharon A. Alvarez, and Olav Sorenson, eds., *Handbook of Entrepreneurship Research: Disciplinary Perspectives* (New York: Springer, 2005), pp. 55–80.

Klein, Peter G., “Introduction” to Radovan Kacin and Tomas Ricka, eds., *Nova Institucionalni Ekonomie a Ekonomicka Transformace (The New Institutional Economics and Economic Transition)* (Prague: Spolecnost pro Pravni a Ekonomicke Vzdelavani [Society for Legal and Economic Education], 2004).

Klein, Peter G., and Marc R. Saidenberg, “Organization, Value, and Performance at Diversified Bank Holding Companies,” in *The Changing Financial Industry Structure and Regulation: Bridging States, Countries, and Industries, Proceedings of the 36th Annual Conference on Bank Structure and Competition* (Chicago: Federal Reserve Bank of Chicago: 2000), pp. 594–611.

Klein, Peter G., and George A. Selgin, “Menger’s Theory of Money: Some Experimental Evidence,” in John Smithin, ed., *What is Money?* (London: Routledge, 2000), pp. 217–34.

Klein, Peter G., “New Institutional Economics,” in Boudewijn Bouckeart and Gerrit De Geest, eds., *Encyclopedia of Law and Economics* (Cheltenham, U.K.: Edward Elgar, 2000), pp. 456–89.

Klein, Peter G., and Marc R. Saidenberg, “Diversification, Organization, and Efficiency: Evidence from Bank Holding Companies,” in Patrick T. Harker and Stavros A. Zenios, eds., *Performance of Financial Institutions* (Cambridge: Cambridge University Press, 2000), pp. 153–73.

Klein, Peter G., “F. A. Hayek (1899–1992),” in Randall G. Holcombe, ed., *Fifteen Great Austrian Economists* (Auburn, Ala.: Mises Institute, 1999).

Klein, Peter G. “Mergers and the Market for Corporate Control,” In Peter J. Boettke, ed., *Elgar Companion to Austrian Economics* (Aldershot, U.K.: Edward Elgar, 1994), pp. 394–401.

### **Selected miscellaneous writings**

Foss, Nicolai J., and Peter G. Klein, “Why Managers Still Matter.” *Sloan Management Review*, September 2014: 73-80.

“Looking at Entrepreneurship from a Theoretical Perspective: An Interview with Peter G. Klein, *Huffington Post*, December 30, 2013.

Klein, Peter G., “Williamson and the Austrians,” *Mises Daily*, October 14, 2009

Klein, Peter G., review of Yochai Benkler, *The Wealth of Networks: How Social Production Transforms Markets and Freedom*, reviewed in *The Independent Review* 13, no. 3 (Winter 2009).

Klein, Peter G., review of Alan Ebenstein, *F. A. Hayek: A Biography*, reviewed in *Chronicles*, January 2002.

### **Academic presentations**

2016 (to date): Austrian Economics Research Conference, BYU-Utah Winter Strategy Conference, Campbell University, Francisco Marroquin University Guatemala, Law and Entrepreneurial Action Conference (BYU Law School).

2015: Academy of Management, Austrian Economics Research Conference, Baylor University, Beijing University of Information Science and Technology, Dongbei University of Finance and Economics, George Mason University (Program on Philosophy, Politics, and Economics), Insper Institute of Economic Research, Texas Tech University, Strategic Management Society, Strategic Management Society Special Conference (Santiago)

2014: Academy of Management, American Economic Association, Auburn University (Department of Economics), Austrian Economics Research Conference, International Society for New Institutional Economics, North Carolina Central University (School of Law), Oklahoma State University (Spears School of Business), Southern Economic Association, Strategic Management Society, Troy University (Johnson Center), University of Angers, France (GRANEM), University of North Carolina (School of Public Policy), Society for Business Ethics

2013: Academy of Management, George Mason University (Mercatus Center); Grove City College, International Society for New Institutional Economics, Lund University (Department of Management), Nanjing University School of Business, Strategic Management Society, University of the Witwatersrand, Utah-BYU Winter Strategy Conference

2012: Academy of Management, Austrian Scholars Conference, California State University East Bay, College of Charleston, Copenhagen Business School, Free University of Tbilisi (Georgia), International Society for New Institutional Economics, New York University (Economics), Norwegian School of Economics, Ohio State University (Fisher College of Business), St. Petersburg State University (Graduate School of Management), Strategic Management Society, Syracuse University (Whitman School), University of Illinois (ACES), University of Virginia (Darden School), Wofford College

2011: Academy of Management, American Economic Association, Austrian Scholars Conference, Atlanta Competitive Advantage Conference, Beloit College, Copenhagen Business School, Florida State University (College of Business), Francisco Marroquin University Guatemala, George W. Bush Institute Conference on Economic Growth, Loyola University New Orleans, Miami University (Farmer School of Business), Purdue University (Krannert School of Management), Syracuse University (Department of Entrepreneurship and Emerging Enterprise), University of Florida (College of Law), Universidad de los Andes Colombia (School of Management), Universidad Nacional de Colombia, University of São Paulo (Center for Organization Studies)

2010: Academy of Management, Atlanta Competitive Advantage Conference, Austrian Scholars Conference, CEPOS Conference on “In Defense of Capitalism,” Copenhagen Business School Conference on “Strategic Entrepreneurship: Bringing Organization Design and Micro-foundations Into the Field,” European School for New Institutional Economics, Lund University (Sweden) Conference on “Entrepreneurship and Strategy,” Ohio State University Fisher College of Business Conference on “Social and Economic Policy Implications of Strategic Management Theory,” University of Paris II

2009: Academy of Management, Agricultural and Applied Economics Association, University of Alabama (Culverhouse School of Commerce), Atlanta Competitive Advantage Conference, Austrian Scholars Conference, Juan Mariana Institute/Mises Institute conference on “The Birthplace of Economics (Salamanca, Spain); DRUID Summer Conference, Federal Reserve Board of Governors, GMU/Microsoft Conference on the Law and Economics of Innovation, Norwegian School of Economics and Business Administration, Strategic Management Society, Temple University (Fox School of Business), University of Paris II

2008: Academy of Management, Austrian Scholars Conference, International Society of New Institutional Economics, Ohio State University (Fisher School of Business), Society for Entrepreneurship Scholars Manuscript Boot Camp, University of Illinois Urbana-Champaign (Department of Business Administration)

2007: Academy of Management, American Agricultural Economics Association, Austrian Scholars Conference, Grove City College (conference on “The Legacy of Ludwig von Mises”), McQuinn Center Con-

ference on Frameworks for Entrepreneurial Research, University of São Paulo (Second Workshop on Institutional Economics), Washington University, St. Louis (Olin School of Business Conference on Opportunity Recognition), William Woods University

2006: Academy of Management, American Economic Association, American Agricultural Economics Association, Austrian Scholars Conference, Copenhagen Conference on Strategic Management, Mont Pelerin Society, Southern Agricultural Economics Association, University of Illinois (Strategy and Organization), University of Utah (Management)

2005: American Agricultural Economics Association, Austrian Scholars Conference, Ohio State University (Fisher College of Business Conference, “Why Do Entrepreneurial Firms Exist?”), University of Alberta (Wirth Institute for Austrian and Central European Studies), Washington University-St. Louis, William Woods University

2004: Academy of Management, American Economic Association, Austrian Scholars Conference, Copenhagen Business School (Center for Knowledge Governance and Department of International Economics and Management), International Society for New Institutional Economics, Simon Fraser University (Economics), University of Kansas (Finance)

2003: American Law and Economics Association, Austrian Scholars Conference, International Society for New Institutional Economics, Midwest Finance Association, Nordic Workshop on Transaction Cost Economics (Keynote Address), Auckland University of Technology (Business Economics), University of Missouri (Contracting and Organizations Research Institute)

2002: International Society for New Institutional Economics, Baylor University (Finance), University of Kansas (Economics), University of Missouri (Contracting and Organizations Research Institute), University of Missouri (Economics), University of Texas, Dallas (Management)

2001: American Economic Association, CEMAF/ISCTE 6th Anniversary Finance Meeting, European Financial Management Association, International Society for New Institutional Economics, Copenhagen Business School (Industrial Economics and Strategy), Danish Ministry of Trade and Industry, George Mason University (Public Choice Workshop), Panteion University of Athens, Université de Paris 1 Panthéon-Sorbonne (ATOM), University of Missouri–St. Louis (Economics), University of South Carolina (Finance)

2000: Eastern Finance Association, Federal Reserve Bank of Chicago Bank Structure Conference, Washington Area Finance Association

1999: American Law and Economics Association, Copenhagen Business School Conference on the Theory of the Firm, Western Economic Association, George Mason University (J. M. Kaplan Workshop in Political Economy), University of Georgia (Terry College)

1998: Copenhagen Business School (RESPECT), Copenhagen Business School (Finance), University of Southern California (Finance and Business Economics)

1997: Southern Economic Association, Wharton School Performance of Financial Institutions Conference, Wake Forest University (Economics)

1993–96: Columbia University (School of International and Public Affairs), George Mason University (Colloquium on Social and Organizational Learning), New York University (Economics), Santa Clara University (Economics), Southern Economic Association, University of Georgia (Economics), University of California, Berkeley (Institutional Analysis Workshop)

**Service as grant reviewer**

National Science Foundation  
Social Sciences and Humanities Research Council (Canada)  
Earhart Foundation  
European Association of Agricultural Economists  
University of Missouri System Research Board

**Service as journal reviewer**

*Academy of Management Journal*  
*American Journal of Economics and Sociology*  
*Cambridge Journal of Economics*  
*Canadian Journal of Administrative Sciences*  
*Contemporary Economic Policy*  
*Energy Economics*  
*Entrepreneurship: Theory and Practice*  
*European Review of Agricultural Economics*  
*Financial Review*  
*Handbook of New Institutional Economics*  
*Independent Review*  
*International Journal of the Economics of Business*  
*International Journal of Opportunity, Growth and Value Creation*  
*Journal of Agricultural and Applied Economics*  
*Journal of Applied Econometrics*  
*Journal of Business Venturing*  
*Journal of Economic Behavior and Organization*  
*Journal of Economic Education*  
*Journal of Economic Studies*  
*Journal of Economics and Business*  
*Journal of Institutional and Theoretical Economics*  
*Journal of International Business Studies*  
*Journal of Law, Economics, and Organization*  
*Journal of Management*  
*Journal of Management and Governance*  
*Managerial and Decision Economics*  
*Organization Science*  
*Organization Studies*  
*Public Administration Review*  
*Public Choice*  
*Research Policy*  
*Review of Austrian Economics*  
*Review of Industrial Organization*  
*Scandinavian Journal of Management*  
*Small Business Economics*  
*Strategic Entrepreneurship Journal*  
*Strategic Management Journal*  
*Quarterly Journal of Austrian Economics*

**Thesis and dissertation committees**

***Ph.D. dissertations chaired or co-chaired***

James Chappelow, "Entrepreneurship and the Business Cycle," in progress

Jingjing Wang, "Three Essays on Entrepreneurship," in progress

Christopher Butler, "Essays on Shadow Banking," in progress

Eirik Sjøholm Knudsen (Norwegian School of Economics, co-supervisor), "Firms in Recessions," 2014

Jong-Chul Won, "Essays in the Theory of the Firm: The Entrepreneurship Approach," 2013

Per Bylund, "Specialization and the Theory of the Firm," 2012

Mario Mondelli, "The Organization of Agribusiness Financing and Interfirm Cooperation," 2011

Jianhong Xue, "Three Essays on Entrepreneurship and Economic Change," 2007

Molly Chambers (co-chair), "Organizational Spawning: Investment In Farmer-Controlled Businesses," 2007

Kathrin Zoeller, "Corporate Structure and Corporate Control in Europe and the United States," 2000

***Ph.D. dissertation committees***

Matthew Sveum, "Three Essays on the Effects of Franchising on Productivity," in progress.

John Berns (Management), "Influencing Investors: An Examination of Angel Investor Perceptions of Entrepreneurial Investment Opportunities," in progress

Christopher Holbrook (Political Science), "Entrepreneurial Judgment: A Functional Approach to Interest Group Formation and Maintenance," in progress

Xue Li (Economics), "The Cyclical Behavior of Prices and Inflation," in progress

Baljmaa Baatar (Rural Sociology), "The Relationship between Life Satisfaction, Domain Satisfaction, and Social Network Ties in Rural Russia, 1905–2003," in progress

Joshua Smart (Philosophy), "Rational Belief in the Face of Skepticism," in progress

Philip Mohebalian (Forestry), "Enhancing Forests through Conservation Contracts: An Evaluation of Ecuador's Socio Bosque Program," 2015

Kenneth A. Zahringer, "A Study of Patents in the Biotechnology Industry," 2014

Michael Friis Pedersen (Copenhagen Business School, Department of Strategic Management and Globalization), "Finance and Organization: The Implications for Whole Farm Risk Management," 2014

Neus Vila Brunet, "Factors affecting the Dynamic Capabilities of Wineries: Challenges and Opportunities," 2013

Irina V. Kozlenkova (Marketing), "The Insidious Role of Complacency in Business-to-Business Relationships," 2013

Terje Gaustad (BI Norwegian Business School), "Creating the Image: A Transaction Cost Analysis of Joint Value Creation in the Motion Picture Industry," 2013

Maria de Figueroa Armijos, "Entrepreneurship and Rural Development," 2013

- Muhammad Taimur (Economics), “Wal-Mart’s Expansion in Small Towns and Effect on Competitor Behavior,” 2013
- Jacob Lyngsie (Copenhagen Business School, Department of Strategic Management and Globalization), “The Discovery, Evaluation, and Exploitation of Corporate Entrepreneurship in an Organizational Context,” 2013
- Rahim Rezaie (University of Toronto, Institute of Medicine), “Health Technology Innovation by Indigenous Enterprises in China, India and Brazil,” 2011
- Thomas Funke (University of Pretoria, Economic and Management Sciences), “Biofuel Production in South Africa,” 2011
- Donald Lund (Marketing), “Reciprocity in Marketing Relationships,” 2010
- Alexandre Magnier De Maisonneuve, “Essays on the Biotechnology Seed Industry Life Cycle,” 2010
- Christos Kolympiris, “Three Essays on Location Aspects in Biotechnology Entrepreneurship,” 2010
- Uğur Uygur (Department of Business Administration, University of Illinois), “The Effect of Cognitive Style on Entrepreneurial Judgment: An Analogical Analysis of Entrepreneurial Opportunities,” 2009
- Michelle Mullins, “Essays in the Regulation of Alcohol,” 2009
- Haluk Gedikoglu, “Adoption of Conservation Practices; Impact of Uncertainty and Information,” 2008
- Jongick Jang, “Vertical Coordination in the US Pork Industry,” 2008.
- Frayne Olson, “Addressing the Free Rider Problem within Collective Action Organizations,” 2006.
- Fred Parker, “Evidence of Primary Objective Functions in Consumer Owned Firms,” 2006
- Ira Altman, “The Organization of Exchange in the Agro-Biopower Industry,” 2005
- Elaine Krumpelman Farmer, “The Investment Horizon Issue in User-Owned Organizations,” 2005
- James Barnes, “Regulation of Agricultural Biotechnology and Vertical Controls in the Global Agri-Food Chain,” 2004
- Alexandre Padilla (University of Aix-Marseilles, France), “An Analysis of Insider Trading as an Agency Problem,” 2003
- Kristy Meeler, “Diversification Strategy, Organizational Form, and Firm Performance,” 2002
- Claudia Halabi, “Performance of the Chilean Electric-Generation Industry After Privatization,” 2000
- Thorsten Fischer, “Price–Cost Margins in the Airline Industry: An Empirical Investigation,” 2000
- Gina Hampton (School of Education), “Examining the Relationship Between Increased High School Graduation Requirements and Real Gross State Product: A Study Focusing on Alabama and Mississippi,” 2000
- David Porter, “Three Essays on the Electric Utility Industry,” 1999
- Jason Taylor, “The National Industrial Recovery Act: Cartels for All, and No Questions Asked,” 1998
- Nainish Gupta, “Two Essays in Real-Time Pricing,” 1997
- M.S. theses chaired***
- Mingxia Wang, “The Effects of Organizational Form on IPO Performance,” 2012



Helge Probst, “Creative Destruction at Work: Business Failures and their Influence on Growth, 1965–90,” 1999

Cynthia MacDonald, “An Essay on Network Economics with Applications to the Internet,” 1996

***M.S. thesis committees***

Matthew Elliott, “Are Structural Changes in the Agri-food Sector causing the Instability of Parochial Ag Producers?” 2009

Xing Zhou (Engineering), 2005

Srinivasa Konduru, “Factor Income Shares in Agri-Food Industries,” 2004

Gina Riekhof, “Wine Not? The Constitutionality of State Statutes Prohibiting the Interstate Direct Shipment of Wine,” 2003

Andreas Ackermann, “Antitrust in the U.S. and E.U.: The Microsoft Case,” 2002

Matthias Greuner, “The Effects of Advertising on Sales: An Empirical Examination,” 1997

**Teaching**

***At Baylor University***

Innovation, Entrepreneurship, and Competitive Advantage (executive MBA level), Spring 2016

Strategic Management, Fall 2015, Spring 2016

***At the University of Missouri***

Economics of Institutions and Organizations (Ph.D. level), Fall 2005, Fall 2006, Fall 2007, Fall 2008, Fall 2009, Fall 2010, Fall 2011, Fall 2012, Fall 2014

Economics of Entrepreneurship: Theory, Applications, Debate (Ph.D. level), Fall 2008, Spring 2013

Austrian and Evolutionary Economics (Ph.D. level), Fall 2010

Economics of Managerial Decision Making, Spring 2003, Spring 2004, Spring 2005, Spring 2006, Fall 2006, Winter 2007, Fall 2007, Fall 2008, Fall 2009, Fall 2010, Fall 2011, Fall 2012, Fall 2014

Economics of the Agribusiness Firm (Ph.D. level), course coordinator, Fall 2004

Economics of Agribusiness Markets (Ph.D. level), course coordinator, Spring 2004, Spring 2005

Senior Seminar, Spring 2003, Spring 2004, Spring 2005

***At the Norwegian School of Economics and Business Administration***

Entrepreneurship and Innovation (Ph.D. level), October 2009, October 2010, October 2011, and October 2014

***At the University of Angers, France***

Change Management (MSc level), March 2009, November 2010, October 2011, April 2013, April 2014, and May 2015

***At the Olin Business School, Washington University, St. Louis***

Business Strategy, Spring 2008

***At the Copenhagen Business School***

The Theory of the Firm and Its Applications to Management Research I (Ph.D. level), June 2009 and June 2006

Networks, Information, and the “New Economy” (M.Sc. level), Spring 2001

***At the University of Georgia***

Industrial Organization (Ph.D. level), Fall 1996, Spring 1999

Business Economics (MBA level), Fall 1998, Fall 1999, Fall 2000, Fall 2001

Economic Analysis for Business Leaders (executive MBA level), Fall 2001, Fall 2002, Fall 2003, Fall 2004, Fall 2005, Fall 2006, Fall 2007

Economics of Organization and Management, Fall 1996, Spring 1997, Fall 1997, Spring 1998, Fall 1998, Spring 1999

Economic Analysis of Law, Spring 1997, Fall 1997, Spring 1998, Spring 2000

Principles of Microeconomics, Fall 1995, Spring 1996

Principles of Microeconomics (Honors), Spring 2000

Intermediate Microeconomics, Winter 1996

***At the University of California, Berkeley***

As Instructor: Intermediate Microeconomics, Summer 1994

As Graduate Assistant: Microeconomic Theory II (Ph.D. level), Spring 1991; Money and Banking, Fall 1991; Principles of Economics, Fall 1999