


# 2016 NextGen Farm Management Series

Average	2011 30 Farms	2012 40 Farms
Number of cows	232	223
Milk sold per cow	24,451	23,632
Feed cost per cwt of milk	\$12.60	\$11.78
Total cost per cwt.*	\$21.38	\$19.83
Net return per cow**	\$319	\$231



**Tuesdays, February 2, 9, 16 & 23  
6:30 to 9:00 p.m.**

**Robert Fulton Ag Center  
8770 St. Rt. 108, Wauseon**

**This series of meetings is intended for any “Next Generation” farmers/couples who have newly started farming, first time farm buyers or other farmers who wish to better analyze and benchmark their farm enterprises against others in the Midwest.**

## Agenda

### **February 2**

- Making Your Records Do More than Taxes
- #knowyournumbers (Farm Benchmarking I)

### **February 9**

- Developing Your Farm’s Business Plan
- #farmexpensediet (FBM II)

### **February 16**

- Grain Marketing & Crop Insurance Strategies
- #dontgobrokebreakingeven (FBM III)

### **February 23**

- Options for Paying Members in a Farm LLC
- #farmanotheryear (FMB IV)

## Presenters

**Sam Custer** – OSU Extension, Darke County  
**Bruce Clevenger** – OSU Extension, Defiance Co.  
**Eric Richer** – OSU Extension, Fulton County  
**Dianne Shoemaker** – OSU Ext. Field Specialist  
**Tyson Stuckey** – CPA, Shultz Huber & Assoc.  
**Chet Phillips** – Grain Marketing Specialist

## Hosted by:

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**Farm Management Series - PRE-REGISTRATION AND PRE-PAYMENT ARE REQUIRED.** \$40 per person/couple. Registration deadline is January 29, 2016. Registration includes snacks and materials. Make checks payable to Ohio State University Extension. Mail to OSU Extension, Fulton County, 8770 St. Rt. 108, Suite A, Wauseon, OH 43567. Please detach and return this form with payment.

Name(s): \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_



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COLLEGE OF FOOD, AGRICULTURAL,  
AND ENVIRONMENTAL SCIENCES

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