



Registration

Name _____

Address _____

City _____

State _____ Zip Code _____

County _____

Phone _____

Email _____

Cost: \$105 per participant due by November 17, 2017. All materials and meals are included.

Lodging: \$99 per room per night with up to four people per room. To book rooms, contact the Lodge directly at 800-282-7275 (OSU Women in Ag Retreat room block). If multiple people are staying in a room, please book all occupants under one reservation.

Registration:

go.osu.edu/AnniesProjectEast

Registration limited to 40 women.

Thank you National,
State, and Local Annie's
Project Collaborators!



NORTH CENTRAL
RISK MANAGEMENT
EDUCATION CENTER



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Coshocton, Ohio 43812
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OHIO STATE UNIVERSITY EXTENSION

Annie's Project Retreat



ANNIE'S PROJECT

EMPOWERING WOMEN IN AGRICULTURE

December 1-3, 2017

Salt Fork State Park Lodge
14755 Cadiz Rd, Lore City, OH 43755



THE OHIO STATE UNIVERSITY

COLLEGE OF FOOD, AGRICULTURAL,
AND ENVIRONMENTAL SCIENCES

CFAES provides research and related educational programs to clients on a nondiscriminatory basis. For more information: <http://go.osu.edu/cfaesdiversity>.

About Annie's Project

Mission:

Our mission is to empower farm and ranch women to be better business partners through networks and by managing and organizing critical information.

What women have said about Annie's Project?

"I changed my mind about how to approach communication with my in-laws as business partners."

"I have gained tools to help improve management of our farm and insight on how to communicate the resources to other members of the farm."

"I appreciated getting to meet others with a shared interest."

"I encourage any woman to attend one of these great programs!"

2018 Class Schedule

Classes will be held at:
Salt Fork State Park
14755 Cadiz Road
Lore City, OH 43755

Friday 4:00 pm

- **Human Resources Risk**
Introduction, Real Colors®, Family and Business Communication and supper

Saturday 7:30am – 8:45 pm

- **Financial Risk**
Mission statement and goal setting, developing a business plan, balance sheets and credit scores
- **Managing Production Risk**
Insurance, diversification, direct and grain marketing
- **Government and Political**
Telling your story, CAUV, Farm Service Agency and USDA-NRCS
- **Retirement and Farm Transition**
Preparing for retirement, farm transition and succession planning

Sunday 8:00-11:00 am

7:30am Optional Christian Worship Service

- **Human Risk**
Grandma's Yellow Plate
- **Legal Liability**
Liability issues, contracts, leases, and program evaluation.

Schedule subject to change.

Who is Annie?

Annie grew up in a small farm community with a goal to marry a farmer, and she did. Annie spent her life learning how to be an involved business partner with her farm husband. Annie's Project was designed by her daughter to provide risk management education for women involved in all aspects of the agriculture industry. Since 2000, well over 5,000 women have completed the workshop.



What will you gain?

Annie's Project participants say they find answers, strength, and friendship – and also grow in confidence, business skills and community prestige through this program. Annie's Project provides education and a support network to enhance business skills of women involved in all aspects of agriculture. Through the program, you will gain insight and knowledge about:

- Your personality temperament and how it affects communication
- The importance of organizational skills and goal setting.
- How to find resources and work with professionals to meet your goals.