

## Registration Information

Limited to the first 50 registrants per location.  
Registration deadline is October 17<sup>th</sup>.

**Cost: \$30 for the first person and \$15 for each additional person.**

### Two methods to register:

#### 1) Online with a credit card

Go to [go.osu.edu/smallfarmcollegereg](http://go.osu.edu/smallfarmcollegereg) or use the QR code found in this brochure.

#### 2) Complete the registration form and mail it with a check to the site host for the location you plan to attend.

#### Coshocton County

OSU Extension – Coshocton County  
c/o David Marrison  
724 South 7<sup>th</sup> Street, Room 110  
Coshocton, OH 43812

#### Greene County

OSU Extension – Greene County  
c/o Trevor Corboy  
100 Fairground Road  
Xenia, OH 45385



## 2022 College Locations

### **Coshocton County**

Roscoe Village Visitor's Center  
Lock Landing Meeting Room  
600 N. Whitewoman Street  
Coshocton, OH 43812  
Site Host: David Marrison  
[marrison.2@osu.edu](mailto:marrison.2@osu.edu) or (740)722-6073

### **Greene County**

Ohio State University Extension Office  
Buckeye Room  
Greene County Fairgrounds  
100 Fairground Road  
Xenia, OH 45385  
Site Host: Trevor Corboy  
[corboy.3@osu.edu](mailto:corboy.3@osu.edu) or (937)736-7203



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**CFAES**

## 2022 Beginner & Small Farm College

October 24<sup>th</sup>, 31<sup>st</sup> & November 7<sup>th</sup>  
Coshocton & Greene County, Ohio



This college is designed to help landowners examine potential ways to increase profits on their small acreage properties. The program is open to all new or aspiring farmers, new rural landowners, small farmers, and farm families looking for new ideas.

During this college, participants will be challenged to develop realistic expectations for their new farm business. They will receive information on getting started, identifying the strengths and weaknesses of their property, and developing a farm business plan. Information on farm finances, insurance, liability, labor and marketing will be covered during the college.



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## 2022 Beginner & Small Farm College Schedule

6:30 p.m. to 9:00 p.m.

### October 24<sup>th</sup> - Getting Started on Your New Farm Business

- Developing real-life expectations for your farm.
- Examining the available resources and opportunities for your property.
- Developing a farm business plan, including setting your family and farm mission, goals and objectives.
- An introduction to marketing and selling agricultural products.



### October 31<sup>st</sup> – Money, Money, Money! Managing your Farm Finances

- Developing a family and farm balance sheet.
- Using enterprise budgets to project farm income.
- Recordkeeping for farm businesses and farm taxes.
- Managing family and farm income and expenses.

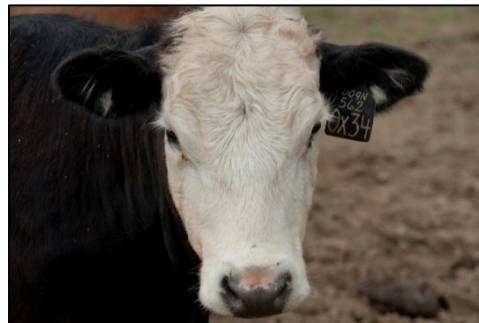


### November 7<sup>th</sup> – There's More to Farming than Just Growing Stuff! Farm Management for New Farms

- Setting up your farm business, including choosing a business entity and obtaining employer identification numbers.
- Farm taxes.
- Obtaining farm financing.
- Insurance and liability for farms.
- Licenses and permits needed for a small farm business.
- Employer responsibilities related to farm labor and labor laws.

### Farm Tour (Date & Location TBD)

Each site host will be planning a farm tour so participants can visit with a successful local farming operation to learn how they started and what they have learned during the development of their farm business.



## Registration Form

Use for mail-in registrations only.

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Coshocton County

Greene County

Name: \_\_\_\_\_

Mailing Address:

\_\_\_\_\_  
\_\_\_\_\_

Phone #: \_\_\_\_\_

Email Address:

\_\_\_\_\_

Names of additional attendees with your group:

\_\_\_\_\_

\_\_\_\_\_



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