

## CONTACT INFORMATION

University of Chicago  
Booth School of Business  
5807 South Woodlawn Ave.  
Chicago, IL 60637

413-478-0466  
seth.zimmerman@chicagobooth.edu  
<https://sites.google.com/site/sethdavidzimmerman>  
Citizenship: US

## EDUCATION

Yale University  
Ph.D., Economics, 2014.  
Title: Essays in Labor Economics and the Economics of Education  
Committee: Joseph Altonji, Justine Hastings, Costas Meghir  
M.Phil., Economics, 2011.  
M.A., Economics, 2010.  
Dartmouth College  
B.A., *summa cum laude*, High Honors in Mathematics and Social Science, 2006.

## ACADEMIC POSITIONS

University of Chicago Booth School of Business  
Assistant Professor of Economics, 2015-  
Richard N. Rosett Faculty Fellow, 2015-  
National Bureau of Economic Research  
Faculty Research Fellow in Labor Studies and Education, 2015-  
Institute for the Study of Labor (IZA)  
Research Affiliate, 2011-2014  
Research Fellow 2014-  
Yale University  
Research Scholar 2014-  
University of Chicago Committee on Education  
Faculty Affiliate 2019-  
Princeton University, Industrial Relations Section  
Postdoctoral Research Associate and Lecturer, 2014-2015  
Microsoft Research  
Consulting Researcher, 2014-2015

## PUBLICATIONS

“Elite Colleges and Upward Mobility to Top Jobs and Top Incomes” *American Economic Review* 109(1) (2019) 1-47 (lead article).  
“(Un)informed College Choice: Evidence from Linked Survey and Administrative Data” with Justine Hastings, Christopher Neilson, and Anely Ramirez, *Economics of Education Review* 51 (2016) 136-151.  
“Connecting Student Loans to Labor Market Outcomes: Policy Lessons from Chile” with Harald Beyer, Justine Hastings, and Christopher Neilson, *American Economic Review: Papers & Proceedings* 105 (2015) 508-513.

“The Returns to College Admission for Academically Marginal Students”, *Journal of Labor Economics* 32(4) (2014), 711-754.

“The Effect of School Construction on Test Scores, School Enrollment, and Home Prices” with Christopher Neilson, *Journal of Public Economics* 120 (2014) 18-31.

“The Costs of and Net Returns to College Major” with Joseph Altonji, forthcoming in NBER volume *Productivity in Higher Education*.

## WORKING PAPERS

“Heterogeneous Beliefs and School Choice Mechanisms” with Adam Kapor and Christopher Neilson (September 2018). Revise and Resubmit, *American Economic Review*. NBER WP 25096.

“The Effects of Earnings Disclosure on College Enrollment Decisions” with Justine Hastings and Christopher Neilson (July 2017), NBER WP 21300.

“Are Some Degrees Worth More Than Others? Evidence from College Admissions Cutoffs in Chile” with Justine Hastings and Christopher Neilson, (September 2014), NBER WP 19241.

“The Effect of School Choice on Intrinsic Motivation and Academic Outcomes” with Justine Hastings and Christopher Neilson, (July 2013), NBER WP 18324.

“The Equilibrium Effects of Information Deletion: Evidence from Consumer Credit Markets ” with Andres Liberman, Christopher Neilson, and Luis Opazo, (November 2018). NBER WP 25097.

INVITED TALKS AND  
CONFERENCE  
PRESENTATIONS

2019 (including invited)

American Economic Association Meetings, Brigham Young, BFI Consumer Finance Micro/Macro Conference, Federal Reserve Bank of Cleveland

2018

University of Chile, PUC-Chile, Georgia State University, NBER Corporate Finance (Summer Institute)\*, Red Rock Finance Conference, APPAM, University of British Columbia

2017

American Economic Association Meetings, NBER Labor Studies program meeting (winter), NBER Industrial Organization program meeting (winter)\*, Stanford GSB, Bocconi, Arizona State, Federal Reserve Bank of New York, NBER Education program meeting (fall), APPAM

2016

American Economic Association Meetings, University of Chicago Harris, University of Maryland, Brown University, Columbia University, Purdue University

2015

Stanford University, Princeton University, University of Memphis, Vanderbilt, Marlboro College, University of Illinois-Chicago, SEA meetings

2014

Wharton, Dartmouth College, University of Chicago Booth School of Business, University of Wisconsin, Brown University, Microsoft Research, UCLA, Columbia University, Duke University, UC-Berkeley, Northwestern, Federal Reserve Bank of New York, Federal Reserve Bank of Chicago

2012-2013

Association for Public Policy Analysis and Management, Association for Education Finance and Policy, Society of Labor Economists Meetings, MIT Labor Lunch, Yale Labor and Public Economics Workshop

\*: denotes co-author presentation of joint paper (partial list)

HONORS, GRANTS,  
AND AWARDS

National Science Foundation Grant #1629226, 2016-

“School Choice Mechanisms” (w/ Christopher Neilson and Adam Kapor)  
 George Trimis Dissertation Prize, 2014  
 Yale University Dissertation Fellowship, 2013-2014  
 National Science Foundation Graduate Research Fellowship, 2008-2012  
 Phi Beta Kappa, 2005  
 Rufus Choate Scholar, 2003-2006

TEACHING  
 EXPERIENCE

Chicago Booth School of Business  
 Microeconomics (MBA level): Fall 2015, Fall 2016, Fall 2017, Fall 2018  
 New Developments in Public Finance (PhD level): Spring 2017, Spring 2018  
 Teaching Fellow, Yale University  
 Introductory Microeconomics (Fall 2010), Applied Econometrics (Spring 2011).

REFEREE SERVICE

*American Economic Review, American Economic Journal: Applied, American Economic Journal: Policy, Bulletin of Economic Research, Canadian Journal of Economics, Econometrica, Economics of Education Review, Economic Journal, Educational Evaluation and Policy Management, Journal of the European Economics Association, Journal of Health Economics, Journal of Human Resources, Journal of Law and Economics, Journal of Labor Economics, Journal of Policy Analysis and Management, Journal of Political Economy, Journal of Public Economics, Proceedings of the National Academy of Sciences, Science, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economics and Statistics, Review of Economic Studies*

DISSERTATION  
 COMMITTEES

Tong Wang (Harris School 2018, placed at Waseda University), William Delgado (Harris School)

OTHER SERVICE

National Tax Association Conference program committee (Fall 2017)

OTHER  
 PROFESSIONAL  
 EXPERIENCE

Urban Institute, Washington DC  
 Research Assistant and Research Associate, 2006-2008