

Guy Grossman: 8/2019

- CONTACT INFORMATION Department of Political Science
University of Pennsylvania
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- ACADEMIC POSITIONS
- Fellow, Stanford University** 2019 – 2020
Center for Advanced Study in the Behavioral Sciences
- Associate Professor, University of Pennsylvania** 2018 –
Department of political science
- Assistant Professor, University of Pennsylvania** 2012 – 2018
Department of political science
- Visiting Associate Scholar, Princeton University** 2015 – 2016
Department of Politics & Empirical Studies of Conflict
- Postdoctoral Research Associate, Princeton University** 2011 – 2012
Office of Population Research
- EDUCATION
- Columbia University** New York City, NY
- Ph.D., Political Science, 2011 (*with distinction*)
- M.A., Political Science, 2006
- Tel Aviv University** Tel Aviv, Israel
- M.A., History and Philosophy of Science and Ideas , 2004 (*Summa cum laude*)
- L.L.B., Law, 1999 (*Magna cum laude*)
- BOOK
- [1] “Information, Accountability, and Cumulative Learning: Lessons from *Metaketa I*.” 2019. Dunning, T., G. Grossman, M. Humphreys, S. Hyde, C. McIntosh, and G. Nellis. *Cambridge University Press (Cambridge Studies in Comparative Politics series)*.
- PEER-REVIEWED PUBLICATIONS
- [24] 2019. Ferrali, R., G. Grossman, M. Platas, J. Rodden. “It Takes a Village: Peer Effects and Externalities in Technology Adoption,” *American Journal of Political Science*.
- [23] 2019. Grossman, G., M. Humphreys & G. Sacramone-Lutz. “Information Technology and Political Engagement: Mixed Evidence from Uganda,” *Journal of Politics*.
- [22] 2019. Dunning, Thad, et al. “Voter information campaigns and political accountability: Cumulative findings from a pre-registered meta-analysis of coordinated trials,” *Science Advances*, 5(7): eaaw2612
- [21] 2019. Getmansky, A, G. Grossman & A. Wright. “Border Walls and Crime Spillovers,” *Quarterly Journal of Political Science* 14(3): 329–347.

- [20] 2019. Manekin, D., G. Grossman, and T. Mitts. “Contested Ground: Disentangling Material and Symbolic Attachment to Territory,” *Political Science Research & Methods*.
- [19] 2019. Gottlieb, J., G. Grossman, H. Larreguy, & B. Marx. “A Signaling Theory of Distributive Policy Choice: Evidence From Senegal,” *Journal of Politics* 81(2): 631–647.
- [18] 2018. Grossman, G., M. Platas & J. Rodden. “Crowdsourcing Accountability: ICT for Service Delivery,” *World Development* 112: 74–87.
- [17] 2018 Grossman, G., and K. Michelitch. “Information Dissemination, Competitive Pressure, and Politician Performance between Elections.” *American Political Science Review*, 112(2): 280–301.
- [16] 2018. Grossman, G., D. Manekin and M. Margalit. “How Sanctions Affect Public Opinion in Target Countries: Experimental Evidence From Israel.” *Comparative Political Studies*, 51(14): 1823–1857 (lead article).
- [15] 2018. Gottlieb, J., G. Grossman, A.L. Robinson. “Do Men and Women Have Different Policy Preferences in Africa? Determinants and Implications of Gender Gaps in Policy Prioritization.” *British Journal of Political Science*, 48(3): 611–638.
- [14] 2017. Grossman, G., J.H. Pierskalla, E. Boswell Dean. “Government Fragmentation and Public Goods Provision” *Journal of Politics*, 79(3): 823–840.
- [13] 2017 Grossman, G., K. Michelitch, M. Santamaria. “Texting Complaints to Politicians: Name Personalization and Politicians’ Encouragement in Citizen Mobilization.” *Comparative Political Studies*, 50(10): 1325–1357.
- [12] 2016. Croke, K., G. Grossman, H. Larreguy, J. Marshall. “Deliberate disengagement: How education decreases political participation in electoral authoritarian regimes” *American Political Science Review*, 110(3): 579–600.
- [11] 2016. Grossman, G., O. Gazal, S. Pimentel, J. Weinstein. “Descriptive Representation and Judicial Outcomes in Multi-Ethnic Societies.” *American Journal of Political Science*, 60(1): 44–69.
- [10] 2015. Grossman, G, D. Manekin and D. Miodownik. “The Political Legacies Of Combat: Attitudes Towards War And Peace Among Israeli Ex-Combatants.” *International Organization*, 69(4): 981–1009.
- [9] 2015. Grossman, G. “Renewalist Christianity and the Political Saliency of LGBTs: Theory and Evidence from Sub-Saharan Africa.” *Journal of Politics*, 77(2): 337–351.
- [8] 2014. Grossman, G. and W. Hanlon. “Do better monitoring institutions increase leadership quality in community organizations? Evidence from Uganda.” *American Journal of Political Science*, 58(3): 669–686
- [7] 2014. Grossman, G., M. Humphreys and G. Sacramone-Lutz. “‘I wld like u WMP to extend electricity 2 our village:’ On Information Technology and Interest Articulation” *American Political Science Review*, 108(3): 688–705.

- [6] 2014. Grossman, G. and J. Lewis. “Administrative Unit Proliferation.” *American Political Science Review*, 108(1):196–207.
- [5] 2014. Grossman, G. “Do Selection Rules Affect Leader Responsiveness? Evidence from Uganda.” *Quarterly Journal of Political Science*, 9(1):1–44 (lead article).
- [4] 2013. Baldassarri, D. and G. Grossman. “The Effect of Group Attachment and Social Position on Prosocial Behavior: Evidence from Lab-in-the-Field Experiments.” *PLoS ONE*, 8(3): e58750.
- [3] 2012. Grossman, G. and D. Baldassarri. “The Impact of Elections on Cooperation: Evidence from a Lab-in-the-Field Experiment in Uganda.” *American Journal of Political Science*, 56(4): 964–985.
- [2] 2011. Baldassarri, D. and G. Grossman. “Centralized-sanctioning and legitimate authority promote cooperation in humans.” *Proceedings of the National Academy of Sciences*, 108(27): 11023–11027.
- [1] 2006. Grossman, G. and R. Kaplan. “Courage to Refuse.” *Peace Review*, 18(2):189–197.
- BOOK CHAPTERS
- [2] 2016. Grossman, G. “Leadership Selection Rules and Decentralized Governance.” in *Decentralized Governance and Accountability: Academic Research and the Future of Donor Programming*, eds. Erik Wibbles and Jonathan Rodden, chapter 2, pp. 49–74.
- [1] 2015. Grossman, G. and L. Paler. “Using Field Experiments to Study Political Institutions.” in *Routledge Handbook of Comparative Political Institutions*, eds. Jennifer Gandhi and Ruben Ruiz-Rufino, pp. 84–97.
- NEWSLETTER
- [2] 2018 Dunning, T., G. Grossman, M. Humphreys, S. Hyde and C. McIntosh, “Reflections on Challenges in Cumulative Learning from the Metaketa Initiative.” *The Political Economist* (Newsletter for APSA’s Political Economy Section).
- [1] 2011. Grossman, G. “Lab-in-the-field Experiments,” *Newsletter of APSA experimental section*, 2(2): 13-18.
- UNDER REVIEW
- [4] Nellis, G, T. Dunning, G. Grossman, M. Humphreys, SD. Hyde, and C. Reardon, “Cumulative evidence, beliefs, and out-of-sample prediction accuracy: A results dissemination experiment with practitioners.”
- [3] Eubank, N., Grossman, G., M. Platas and J. Rodden, “Viral Voting: Social Networks and Political Participation.”
- [2] Garcia-Hernandez, A., Grossman, G. and K. Michelitch, “Networks and the Size of Gender Gaps in Politician Performance Across Job Duty Domains.”
- [1] Dipoppa, G., and G. Grossman, “The Effect of Election Proximity on Government Responsiveness and Citizens’ Participation: Evidence from English Local Elections.”

AWARDS

- *Winner of APSA's Experimental Political Science Research Section Best Paper Award, 2017.*
- *NEPS Medal for Best Publication in Peace Science, 2016.*
- *Lawrence Longley Award for the best article on representation and electoral systems published in 2015.*
- *Winner of the Information Technology and Politics APSA Section Best Paper Award, 2014.*
- *Winner of The Kellogg/Notre Dame Award for the best paper in Comparative Politics, Midwest Political Science Association, 2014.*
- *Honorable Mention, The Sage Paper Award for best paper in Comparative Politics presented at APSA annual meeting, 2012.*
- *Honorable Mention, The Best Political Sociology Article published in 2012, by the American Sociology Association.*
- *Honorable Mention best paper award for faculty, 2012, of the Rationality and Society section of the American Sociological Association.*

FELLOWSHIPS

- The Harry S. Truman Research Institute for the Advancement of Peace
2013 – 2014
- Center for the Study of Development Strategies, Columbia University
2011 – 2016
- Institute for Social and Economic Research, Columbia University
2010 – 2011
- International Development and Globalization Program (IGERT)
2006 – 2010

GRANTS

2019

- International Organization for Migration, “Child Trafficking in Jamaica,” (\$162000)
- UPenn, The Browne Center for International Politics: “Voting Aggregation and Fraud in Low-Income Countries”, (\$4800)

2018

- Dean's Global Inquiries grant, Penn School of Arts and Sciences (\$75,000)
- UPenn, The Browne Center for International Politics: “The Civic Counter-culture? Attitudes Toward Democracy in the United States”, (\$5000)

2017

- IPA's Peace and Recovery Program “Community Policing in Uganda” (\$114,687)
- Economic Development & Institutions (EDI) consortium: “Community Policing in Uganda (endline activities)” (\$292,000)
- Evidence in Governance and Politics / DFID: “Community Policing in Uganda (baseline)” (\$190,863)
- UPenn, School of Arts & Sciences Seed Grant: “Exploratory Cross-Border Migration Study” (\$10,000)
- UPenn, Fels Institute Student Research Grant: “Developing World Refugee and Asylum Policy Dataset” (\$9,957)
- UPenn, The Browne Center for International Politics: “Community Policing in Uganda,” seed grant, (\$4,960)

2016

- Center for Effective Global Action (CEGA): “Community Policing in Uganda,” seed grant (\$10,265)

- UPenn, School of Arts & Sciences Research Opportunity Grant: “Refugees integration in Uganda” (\$5,000)

2015

- Private foundation: “Information Barriers to Public Service Delivery: Innovations in Strengthening Local Political Accountability in Uganda” (\$115,405)
- USAID via Social Impact: “SMS for Better Service Provision in Uganda” (\$84,562)
- UPenn, The Brown Center for International Politics: “Economic Sanctions: A Public Opinion Perspective” (\$4,500)
- Democratic Governance Facility via DANIDA: “Innovations in Strengthening Local Political Accountability in Uganda” (\$24,671)
- World Bank: “Public Service Reform in Guinea,” seed grant (\$25,000)

2014

- NSF (Award ID: 1260631): Political Communication and Accountability in Uganda (\$317,000)
- Private foundation: “Information Barriers to Public Service Delivery: Innovations in Strengthening Local Political Accountability in Uganda” (\$85,553)
- Stanford Global Development and Poverty Initiative: “ICT for better governance” (\$49,950)
- Private foundation: “Public Opinion and Oil Governance in Uganda” (\$30,000)
- Israel Institute: “Policy Instruments and Public Opinion in the Israeli-Palestinian conflict” (\$10,000)
- University of Pennsylvania, SAS Research Opportunity Grant: “Policy Instruments and Public Opinion in the Israeli-Palestinian Conflict” (\$10,000)

2013

- Private foundation: Public Opinion and Oil Governance in Uganda (\$105,000)
- The Harry Truman Research Institute for the Advancement of Peace: “The Political Legacies of Combat” (\$10,000)
- The Tami Steinmetz Center for Peace Research: “The Political Legacies of Combat” (\$6,700)
- UPenn, The Brown Center for International Politics: “The Political Legacies of Combat” (\$5,000)
- The Eshkol Institute for Social, Economic and Political Research: “The Political Legacies of Combat” (\$3,200)
- 3ie Open Window Grant (\$425,000 - deferred)

2012

- Deepening Democracy Programme: ACODE scorecard project in Uganda (\$348,239)
- Private foundation: Local governance in Uganda (\$203,780)

2011

- National Democratic Institute: evaluation of uSpeak in Uganda (\$250,000)
- Institute for Social and Economic Research, CU (\$5,000)

2010

- International Development and Globalization Program, CU (Seed Grant)
- Center for the Study of Development Strategies, CU (\$9,000)
- NSF (Award ID: 0924778): CU sub-grant (\$60,945)
- NSF (Award ID: 0921204): Doctoral Dissertation Improvement Grant (\$11,800)

2009 and earlier

- Initiative for Policy Dialogue (IPD), CU (Summer Research Grant)
- Graduate School of Arts and Science, Summer Research Funding, CU
- International Development and Globalization Program, CU (Summer Research)
- Social Science Research Council: DPDF
- Cohn Institute, Excellence Fellowship, Tel Aviv University

INVITED TALKS
(PAST 5 YEARS)

2019

- Annual Africa Board of Experts, McLean, VA
- FHI360, *Evidence that Matters* seminar series, Washington DC
- Center for Global Development (CGD), Washington DC
- LSE, Behavioural Political Economy Workshop, London, UK
- King's Collage, Political Economy Department Seminar, London, UK
- SPAA Research Colloquium, Rutgers University, NJ

2018

- Latin-American Workshop on Experimental and Behavioural Social Sciences (keynote); Santiago, Chile
- University of Virginia, Quantitative Collaborative seminar, VA
- Emory University, Political Institutions and Methodology seminar, GA
- World Bank, Governance Global Practice seminar, Washington DC
- Essex University, Department seminar, Colchester UK
- University College London School of Public Policy, department seminar, UK
- Oxford University, Blavatnik School of Government, UK
- Oxford University, The Centre for Experimental Social Science (CESS), UK
- Oxford University, Centre for the Study of African Economics (CSAE), UK
- Center for Global Development, Refugee Labor Market Access, Washington DC
- Yale University, Workshop on Experiments in Cooperation and Norms

2017

- Harvard Experimental Political Science Graduate Conference (*keynote*) MA
- SITE – Stockholm School of Economics, Sweden
- Yale University, Political Economy seminar, New Haven
- Brigham Young University, Department Colloquia, Provo, Utah
- Project on Resources, Development, and Governance (PRDG), UCLA, CA
- USAID-DRG center, Washington DC
- Toulouse Political Economy working group, France
- IFPRI Workshop on The Role of Information in Improving Governance, DC
- Houston University, Political Economy Conference, Houston TX
- NYU Abu Dhabi, WESSI – workshop senior mentor, Abu Dhabi

2016

- TicTec2016, *Keynote speaker*, Barcelona, Spain
- Hebrew University, Causal Inference Lecture, Jerusalem, Israel
- Tel Aviv University, Department seminar, Israel
- Princeton, Center for Information Technology Policy (Computer Science), NJ
- Princeton University, Princeton's Development Lab, NJ
- Brown University, Watson Institute for International and Public Affairs, RI
- Johns Hopkins, School of Advanced International Studies, Washington, DC
- NYU Abu Dhabi, Invited Speaker seminar, Abu Dhabi
- UC San Diego, School of Global Policy & Strategy, CA
- Princeton University, ICT and Governance Workshop, NJ
- Duke, Geospatial Data, Governance and the Future of Development Aid
- Princeton University, Comparative Politics Colloquia, NJ

2015

- Haifa University, department seminar, Israel
- Washington University at St. Lewis, Political science, MO
- International Food Policy Research Institute, Washington DC
- Ryerson University, Political Behavior workshop, Toronto, CA
- UT Austin, CP/IR seminar, Austin, TX
- New York University, NYC, NY
- Harvard Meeting on Political Geography, Cambridge, MA
- NYU, IR/Comparative Politics speaker seminar, NYC, NY
- Yale, Political Economy Leitner Seminar, New Haven, CT
- UC Berkeley, Comparative Politics Colloquium, Berkeley, CA
- LSE, Political Economy Seminar (PSPE group), London, UK

2014

- Inter-American Development Bank (IDB), Invited Speaker Series, Washington
- Hertie School of Governance, Political Institutions Workshop, Berlin, Germany
- Juniata College, Baker Institute for Peace and Conflict Studies, PA
- UNC at Chapel Hill, Department Speaker Series Seminar, NC
- Georgetown, Initiative on Innovation, Development and Evaluation, Washington
- Notre Dame Law, Behavioral and Experimental Law & Economics, London, UK
- Barcelona Graduate School of Economic, Summer Forum, Barcelona, Spain
- Stanford University, Comparative Politics Seminar, Palo Alto, CA
- Tel Aviv University, Department Seminar, Israel
- Hebrew University, Department Seminar, Jerusalem, Israel

PROFESSIONAL SERVICE

Evidence in Governance and Politics (EGAP)

- Executive Board Director 2015–2018
- Member 2013 –

Editorial Boards

- *Political Science Research and Methods* 2019–
- *Journal of Experimental Political Science* 2017–
- *American Journal of Political Science* 2014–2019

Award Committees

- *Lawrence Longley Award* (Committee chair, 2016)
- *Experimental Research Section's Best Paper Award* (Committee chair, 2016)
- *APSA Best Dissertation Award in IT & Politics* (Committee member, 2015)

Reviewer (alphabetical order):

- *American Political Science Review, American Journal of Political Science, American Journal of Sociology, African Affairs, British Journal of Political Science, Canadian Journal of Political Science, Conflict Management and Peace Sciences, Comparative Politics Studies, Economics & Politics, Journal of Behavioral and Experimental Economics, Journal of Conflict Resolution, Journal of Development Economics, Journal of the European Economic Association, Journal of Politics, Journal of Experimental Political Science, Journal of Policy Analysis and Management, Journal of Public Economics, International Organization, International Theory, PLoSONE, Political Science Research and Methods, Political Communication, Proceedings of the National Academy of Sciences, Rationality & Society, Research & Politics, Quarterly Journal of Political Science, Studies in Comparative International Development, World Development, World Politics*

UNIVERSITY SERVICE

School of Arts & Science

- SAS Africa Working Group (2013-2017)
- Dean's Council on Innovation (2014-2015)

Political Science department

- Comparative Politics Seminar organizer (2013-2015)
- Graduate Admission Committee (2013-2015)

GRADUATE STUDENTS

Current

- [Jeremy Springman](#) (UPenn)
- [Gemma Dipoppa](#) (UPenn)
- [Michael Freedman](#) (MIT)

Past Students (Placement)

- Emmerich Davies (Harvard)

WORK EXPERIENCE

Yoel Geva, Ltd, Tel Aviv, Israel

Senior Lecturer

2000–2005

Shaldor Management Consulting, Tel Aviv, Israel

Consultant

1999–2000

Kidum Ltd, Tel Aviv, Israel

National Teacher Supervisor

1997–1999

Instructor

1995–1997

Israel Defense Forces, Israel

Infantry Company Commander (Lieutenant)

1990 – 1994