

Guy Grossman: 9/2020

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ACADEMIC POSITIONS

Professor, University of Pennsylvania	2020 –
Department of political science	
Fellow, Stanford University	2019 – 2020
Center for Advanced Study in the Behavioral Sciences	
Associate Professor, University of Pennsylvania	2018 – 2020
Department of political science	
Assistant Professor, University of Pennsylvania	2012 – 2018
Department of political science	
Visiting Associate Scholar, Princeton University	2015 – 2016
Department of Politics & Empirical Studies of Conflict	
Postdoctoral Research Associate, Princeton University	2011 – 2012
Office of Population Research	

EDUCATION

Columbia University New York City, NY

Ph.D., Political Science, 2011 (*with distinction*)

M.A., Political Science, 2006

Tel Aviv University Tel Aviv, Israel

M.A., History and Philosophy of Science and Ideas , 2004 (*Summa cum laude*)

L.L.B., Law, 1999 (*Magna cum laude*)

BOOK

[1] “Information, Accountability, and Cumulative Learning: Lessons from *Metaketa I.*” 2019. Dunning, T., G. Grossman, M. Humphreys, S. Hyde, C. McIntosh, and G. Nellis. *Cambridge University Press (Cambridge Studies in Comparative Politics series)*.

PEER-REVIEWED PUBLICATIONS

[27] 2020. Eubank, N., G. Grossman., M. Platas & J. Rodden, “Viral Voting: Social Networks and Political Participation,” *Quarterly Journal of Political Science* (forthcoming).

[26] Grossman, G, S. Kim, J, Rexer and H. Thirumurthy. “Political partisanship influences behavioral responses to governors’ recommendations for COVID-19 prevention in the United States,” *Proceedings of the National Academy of Sciences*, 117 (39) 24144–24153.

[25] 2020. Grossman, G., M. Humphreys & G. Sacramone-Lutz. “Information Technology and Political Engagement: Mixed Evidence from Uganda,” *Journal of Politics*, 82(4): 1321–1336.

- [24] 2020. Dipoppa, G. & G. Grossman, “The Effect of Election Proximity on Government Responsiveness and Citizens’ Participation: Evidence from English Local Elections,” *Comparative Political Studies*, 53(4): 2183–2212.
- [23] 2020. Ferrali, R., G. Grossman, M. Platas & J. Rodden. “It Takes a Village: Peer Effects and Externalities in Technology Adoption,” *American Journal of Political Science*, 64(3):536–553.
- [22] 2019. Dunning, Thad, et al. “Voter information campaigns and political accountability: Cumulative findings from a pre-registered meta-analysis of coordinated trials,” *Science Advances*, 5(7): eaaw2612.
- [21] 2019. Getmansky, A, G. Grossman & A. Wright. “Border Walls and Crime Spillovers,” *Quarterly Journal of Political Science*, 14(3): 329–347.
- [20] 2019. Manekin, D., G. Grossman & T. Mitts. “Contested Ground: Disentangling Material and Symbolic Attachment to Territory,” *Political Science Research & Methods*, 7(4): 679–697.
- [19] 2019. Gottlieb, J., G. Grossman, H. Larreguy, & B. Marx. “A Signaling Theory of Distributive Policy Choice: Evidence From Senegal,” *Journal of Politics*, 81(2): 631–647.
- [18] 2018. Grossman, G., M. Platas & J. Rodden. “Crowdsourcing Accountability: ICT for Service Delivery,” *World Development*, 112: 74–87.
- [17] 2018 Grossman, G. & K. Michelitch. “Information Dissemination, Competitive Pressure, and Politician Performance between Elections.” *American Political Science Review*, 112(2): 280–301.
- [16] 2018. Grossman, G., D. Manekin & Y. Margalit. “How Sanctions Affect Public Opinion in Target Countries: Experimental Evidence From Israel.” *Comparative Political Studies*, 51(14): 1823–1857 (lead article).
- [15] 2018. Gottlieb, J., G. Grossman & A.L. Robinson. “Do Men and Women Have Different Policy Preferences in Africa? Determinants and Implications of Gender Gaps in Policy Prioritization.” *British Journal of Political Science*, 48(3): 611–638.
- [14] 2017. Grossman, G., J.H. Pierskalla & E. Boswell Dean. “Government Fragmentation and Public Goods Provision” *Journal of Politics*, 79(3): 823–840.
- [13] 2017 Grossman, G., K. Michelitch & M. Santamaria. “Texting Complaints to Politicians: Name Personalization and Politicians’ Encouragement in Citizen Mobilization.” *Comparative Political Studies*, 50(10): 1325–1357.
- [12] 2016. Croke, K., G. Grossman, H. Larreguy & J. Marshall. “Deliberate disengagement: How education decreases political participation in electoral authoritarian regimes” *American Political Science Review*, 110(3): 579–600.
- [11] 2016. Grossman, G., O. Gazal, S. Pimentel & J. Weinstein. “Descriptive Representation and Judicial Outcomes in Multi-Ethnic Societies.” *American Journal of Political Science*, 60(1): 44–69.

- [10] 2015. Grossman, G, D. Manekin & D. Miodownik. “The Political Legacies Of Combat: Attitudes Towards War And Peace Among Israeli Ex-Combatants.” *International Organization*, 69(4): 981–1009.
- [9] 2015. Grossman, G. “Renewalist Christianity and the Political Saliency of LGBTs: Theory and Evidence from Sub-Saharan Africa.” *Journal of Politics*, 77(2): 337–351.
- [8] 2014. Grossman, G. & W. Hanlon. “Do better monitoring institutions increase leadership quality in community organizations? Evidence from Uganda.” *American Journal of Political Science*, 58(3): 669–686
- [7] 2014. Grossman, G., M. Humphreys & G. Sacramone-Lutz. “‘I wld like u WMP to extend electricity 2 our village:’ On Information Technology and Interest Articulation” *American Political Science Review*, 108(3): 688–705.
- [6] 2014. Grossman, G. & J. Lewis. “Administrative Unit Proliferation.” *American Political Science Review*, 108(1):196–207.
- [5] 2014. Grossman, G. “Do Selection Rules Affect Leader Responsiveness? Evidence from Uganda.” *Quarterly Journal of Political Science*, 9(1):1–44 (lead article).
- [4] 2013. Baldassarri, D. & G. Grossman. “The Effect of Group Attachment and Social Position on Prosocial Behavior: Evidence from Lab-in-the-Field Experiments.” *PLoS ONE*, 8(3): e58750.
- [3] 2012. Grossman, G. & D. Baldassarri. “The Impact of Elections on Cooperation: Evidence from a Lab-in-the-Field Experiment in Uganda.” *American Journal of Political Science*, 56(4): 964–985.
- [2] 2011. Baldassarri, D. & G. Grossman. “Centralized-sanctioning and legitimate authority promote cooperation in humans.” *Proceedings of the National Academy of Sciences*, 108(27): 11023–11027.
- [1] 2006. Grossman, G. & R. Kaplan. “Courage to Refuse.” *Peace Review*, 18(2):189–197.

BOOK CHAPTERS

- [2] 2016. Grossman, G. “Leadership Selection Rules and Decentralized Governance.” in *Decentralized Governance and Accountability: Academic Research and the Future of Donor Programming*, eds. Erik Wibbles and Jonathan Rodden, chapter 2, pp. 49–74.
- [1] 2015. Grossman, G. & L. Paler. “Using Field Experiments to Study Political Institutions.” in *Routledge Handbook of Comparative Political Institutions*, eds. Jennifer Gandhi and Ruben Ruiz-Rufino, pp. 84–97.

NEWSLETTER & POLICY BRIEFS

- [3] 2019. Grossman, G., M. Humphreys & V. Mueller. *Information and electoral accountability*, IGC Growth Brief Series 022. London: International Growth Centre.

[2] 2018 Dunning, T., G. Grossman, M. Humphreys, S. Hyde & C. McIntosh, “Reflections on Challenges in Cumulative Learning from the Metaketa Initiative.” *The Political Economist* (Newsletter for APSA’s Political Economy Section).

[1] 2011. Grossman, G. “Lab-in-the-field Experiments,” *Newsletter of APSA experimental section*, 2(2): 13-18.

UNDER REVIEW

[5] Blair, C, G. Grossman & J. Weinstein. “Forced Displacement and Asylum Policy in the Developing World” (R&R at *International Organization*)

[4] Grossman, G, D. Kronick, M. Levendusky & M. Meredith. “Let the Majority Rule.” (R&R at *Journal of Experimental Political Science*)

[3] Grossman, G, Y. Margalit and T. Mitts. “Media Ownership as Political Investment: The Case of Israel Hayom.”

[2] Paler, L, J Springman, G. Grossman and J. Pierskalla. “Oil Discoveries and Political Windfalls: Evidence on Presidential Support in Uganda.”

[1] Garcia-Hernandez, A., Grossman, G. and K. Michelitch. “Networks and the Size of Gender Gaps in Politician Performance Across Job Duty Domains.”

AWARDS

1. 2020. “It Takes a Village: Peer Effects and Externalities in Technology Adoption,” is the recipient of APSA’s Political Networks Section’s Best Conference Paper Award.
2. 2019. “Information, Accountability, and Cumulative Learning,” has won the Best Book Award in Experimental Research by the Experimental Research Section of APSA ([link](#))
3. 2019. *Comparative Political Studies* extraordinary reviewer award.
4. 2018. “Information Dissemination, Competitive Pressure, and Politician Performance Between Elections” has won APSA’s Experimental Political Science Research Best Paper Award ([link](#)).
5. 2016. “The Political Legacies Of Combat: Attitudes Towards War And Peace Among Israeli Ex-Combatants,” has won NEPS’s Medal for Best Publication in Peace Science ([link](#))
6. 2016. “Do Selection Rules Affect Leader Responsiveness?” has won the Lawrence Longley Award for the best article on Representation and Electoral Systems published in 2015 ([link](#)).
7. 2014. “Does Information Technology Flatten Interest Articulation?” has won APSA’s Information Technology and Politics Best Paper Award ([link](#)).
8. 2014. “Administrative Unit Proliferation,” has won The Kellogg/Notre Dame Award for the best paper in Comparative Politics, Midwest Political Science Association ([link](#)).
9. 2013. “The Impact of Elections on Cooperation,” has won Honorable Mention, The Best Political Sociology Article published in 2012, by the American Sociology Association.

10. 2012. “Do Selection Rules Affect Leader Responsiveness?” has won Honorable Mention, The Sage Paper Award for best paper in Comparative Politics presented at APSA annual meeting ([link](#)).
11. 2012. “The Impact of Elections on Cooperation,” has won Honorable Mention best paper award for faculty; the Rationality and Society section of the American Sociological Association.

FELLOWSHIPS

- The Harry S. Truman Research Institute for the Advancement of Peace
2013 – 2014
- Center for the Study of Development Strategies, Columbia University
2011 – 2016
- Institute for Social and Economic Research, Columbia University
2010 – 2011
- International Development and Globalization Program (IGERT)
2006 – 2010

GRANTS

2020

- J-PAL (CVI program): “The effect of COVID19 on migration and livelihood: the case of Uganda” (\$39,909)
- Open Philanthropy Project: “Planning for Productive Migration” (\$1,000,000)
- UNHCR- World Bank Joint Data Center: “Developing World Refugee and Asylum Policy (DWRAP) Online Data Platform.” (\$461,942)

2019

- Chicago CISSR: “Why Citizens Support Elected Leaders that Erode Democracy.” (\$24000)
- UPenn SAS (Faculty Working Group): “The Penn Development Research Initiative.” (\$5000)
- International Organization for Migration: “Child Trafficking in Jamaica,” (\$162000)
- UPenn’ Browne Center for International Politics: “Voting Aggregation and Fraud in Low-Income Countries”, (\$4800)

2018

- UPenn SAS: Dean’s Global Inquiries grant (\$75,000)
- UPenn’ Browne Center for International Politics: “The Civic Counterculture? Attitudes Toward Democracy in the United States”, (\$5000)

2017

- IPA’s Peace and Recovery Program: ““Community Policing in Uganda” (\$114,687)
- Economic Development & Institutions (EDI) consortium: “Community Policing in Uganda (endline activities)” (\$292,000)
- Evidence in Governance and Politics / DFID: “Community Policing in Uganda (baseline)” (\$190,863)
- UPenn, School of Arts & Sciences Seed Grant: “Exploratory Cross-Border Migration Study” (\$10,000)
- UPenn, Fels Institute Student Research Grant: “Developing World Refugee and Asylum Policy Dataset” (\$9,957)
- UPenn, The Browne Center for International Politics: “Community Policing in Uganda,” seed grant, (\$4,960)

2016

- Center for Effective Global Action (CEGA): “Community Policing in Uganda,” seed grant (\$10,265)

- UPenn, School of Arts & Sciences Research Opportunity Grant: “Refugees integration in Uganda” (\$5,000)

2015

- Private foundation: “Information Barriers to Public Service Delivery: Innovations in Strengthening Local Political Accountability in Uganda” (\$115,405)
- USAID via Social Impact: “SMS for Better Service Provision in Uganda” (\$84,562)
- UPenn, The Brown Center for International Politics: “Economic Sanctions: A Public Opinion Perspective” (\$4,500)
- Democratic Governance Facility via DANIDA: “Innovations in Strengthening Local Political Accountability in Uganda” (\$24,671)
- World Bank: “Public Service Reform in Guinea,” seed grant (\$25,000)

2014

- NSF (Award ID: 1260631): Political Communication and Accountability in Uganda (\$317,000)
- Private foundation: “Information Barriers to Public Service Delivery: Innovations in Strengthening Local Political Accountability in Uganda” (\$85,553)
- Stanford Global Development and Poverty Initiative: “ICT for better governance” (\$49,950)
- Private foundation: “Public Opinion and Oil Governance in Uganda” (\$30,000)
- Israel Institute: “Policy Instruments and Public Opinion in the Israeli-Palestinian conflict” (\$10,000)
- University of Pennsylvania, SAS Research Opportunity Grant: “Policy Instruments and Public Opinion in the Israeli-Palestinian Conflict” (\$10,000)

2013

- Private foundation: Public Opinion and Oil Governance in Uganda (\$105,000)
- The Harry Truman Research Institute for the Advancement of Peace: “The Political Legacies of Combat” (\$10,000)
- The Tami Steinmetz Center for Peace Research: “The Political Legacies of Combat” (\$6,700)
- UPenn, The Brown Center for International Politics: “The Political Legacies of Combat” (\$5,000)
- The Eshkol Institute for Social, Economic and Political Research: “The Political Legacies of Combat” (\$3,200)
- 3ie Open Window Grant (\$425,000 - deferred)

2012

- Deepening Democracy Programme: ACODE scorecard project in Uganda (\$348,239)
- Private foundation: Local governance in Uganda (\$203,780)

2011

- National Democratic Institute: evaluation of uSpeak in Uganda (\$250,000)
- Institute for Social and Economic Research, CU (\$5,000)

2010

- International Development and Globalization Program, CU (Seed Grant)
- Center for the Study of Development Strategies, CU (\$9,000)
- NSF (Award ID: 0924778): CU sub-grant (\$60,945)
- NSF (Award ID: 0921204): Doctoral Dissertation Improvement Grant (\$11,800)

2009 and earlier

- Initiative for Policy Dialogue (IPD), CU (Summer Research Grant)
- Graduate School of Arts and Science, Summer Research Funding, CU
- International Development and Globalization Program, CU (Summer Research)
- Social Science Research Council: DPDF
- Cohn Institute, Excellence Fellowship, Tel Aviv University

INVITED TALKS
(PAST 5 YEARS)

2020

- University of Washington; Stanford Graduate School of Business; Northwestern University; Chicago Harris Public Policy School; UCLA

2019

- ETH-University of Zurich (Switzerland); World Bank-UNHCR Joint Data Center (Denmark); Stanford University; Duke University, Sanford School of Public Policy, Stanford Economics; Annual Africa Board of Experts (McLean, VA); FHI360; Center for Global Development (CGD); London School of Economics (UK); King's College (UK); Rutgers University

2018

- Latin-American Workshop on Experimental and Behavioural Social Sciences (keynote, Chile); University of Virginia; Emory University; World Bank, Governance Global Practice Seminar; Essex University (UK); University College London School of Public Policy (UK); Oxford University, Blavatnik School of Government (UK); Oxford University, The Centre for Experimental Social Science (UK); Center for Global Development; Yale University

2017

- Harvard University, Experimental Political Science Graduate Conference (*keynote*); SITE – Stockholm School of Economics, Sweden Yale University, Brigham Young University; UCLA; Toulouse Political Economy (France); IFPRI; Houston University; NYU Abu Dhabi

2016

- TicTec2016, *Keynote* (Barcelona, Spain); Hebrew University (Israel); Tel Aviv University (Israel); Princeton, Center for Information Technology Policy; Princeton University (Poli-Sci department); Brown University, Watson Institute for International and Public Affairs; Johns Hopkins, School of Advanced International Studies; NYU Abu Dhabi; UC San Diego, School of Global Policy & Strategy; Duke University

2015

- Haifa University (Israel); Washington University; International Food Policy Research Institute (IFPRI); Ryerson University (Canada); UT Austin; New York University, Harvard Meeting on Political Geography; Yale University; UC Berkeley; London School of Economics (UK)

PROFESSIONAL
SERVICE

Evidence in Governance and Politics (EGAP)

- Executive Board Director 2015–2018
- Member 2013 –

Empirical Studies of Conflict (ESOC)

- Associate 2020–

Editorial Boards

- *Political Science Research and Methods* 2019–
- *Journal of Experimental Political Science* 2017–
- *American Journal of Political Science* 2014–2019

Award Committees

- *Lawrence Longley Award* (Committee chair, 2016)
- *Experimental Research Section's Best Paper Award* (Committee chair, 2016)
- *APSA Best Dissertation Award in IT & Politics* (Committee member, 2015)

Reviewer (alphabetical order):

- *American Political Science Review, American Journal of Political Science, American Journal of Sociology, African Affairs, British Journal of Political Science, Canadian Journal of Political Science, Conflict Management and Peace Sciences, Comparative Politics Studies, Economics & Politics, Journal of Behavioral and Experimental Economics, Journal of Conflict Resolution, Journal of Development Economics, Journal of the European Economic Association, Journal of Politics, Journal of Experimental Political Science, Journal of Policy Analysis and Management, Journal of Public Economics, International Organization, International Theory, PLoS ONE, Political Science Research and Methods, Political Communication, Proceedings of the National Academy of Sciences, Rationality & Society, Research & Politics, Quarterly Journal of Political Science, Studies in Comparative International Development, World Development, World Politics*

UNIVERSITY
SERVICE

School of Arts & Science

- Penn Development Research Initiative (PDRI) – Academic Director (2019–)
- SAS Africa Working Group (2013–)
- Dean’s Council on Innovation (2014–2015)

Political Science department

- Comparative Politics Seminar organizer (2013-2015; 2020)
- Graduate Admission Committee (2013; 2015; 2019; 2020)

GRADUATE
STUDENTS

Current

- Sumitra Badrinathan (Committee Chair)
- Jonah Rexer (Committee member)
- Santiago Cunial (Committee member)

Past Students (Placement)

- Gemma Dipoppa (Stanford, post-doc; Committee Chair)
- Jeremy Springman (Duke, post-doc; Committee Chair)
- Michael Freedman (Haifa University, TT position; Committee member)
- Emmerich Davies (Harvard, TT position; Committee member)

WORK
EXPERIENCE

Yoel Geva, Ltd, Tel Aviv, Israel

Senior Lecturer

2000–2005

Shaldor Management Consulting, Tel Aviv, Israel

Consultant

1999–2000

Kidum Ltd, Tel Aviv, Israel

National Teacher Supervisor

1997–1999

Instructor

1995–1997

Israel Defense Forces, Israel

Infantry Company Commander (Lieutenant)

1990 – 1994