

# Daniel J. Hopkins

*Curriculum Vitae*  
September 7<sup>th</sup>, 2016

## Address

217 Stiteler Hall, University of Pennsylvania  
208 S. 37<sup>th</sup> Street  
Philadelphia, PA 19104-6215  
danhop (at) sas (dot) upenn (dot) edu  
<http://www.danhopkins.org>

## Education

Ph.D. in Government, Harvard University *November 2007*  
Dissertation Committee: Robert D. Putnam (Chair), Gary King, Claudine Gay, and Andrea L. Campbell

B.A. in Social Studies, Magna cum Laude, Harvard College *June 2000*

## Academic Employment

Associate Professor (with tenure), University of Pennsylvania *July 2015 – present*  
Primary Appointment: Department of Political Science  
Secondary Appointment: Annenberg School for Communication

Associate Professor (with tenure), Georgetown University *August 2013 – July 2015*

Fellow, U.S. Social and Behavioral Sciences Team *January 2015 – July 2015*

Assistant Professor, Georgetown University *August 2009 – July 2013*

Post-Doctoral Fellow and Lecturer, Harvard University *July 2008 – July 2009*

Post-Doctoral Fellow, Yale University *Sept. 2007 – June 2008*

## Academic Honors

- Named Clarence Stone Scholar by the Urban Politics section of the American Political Science Association (2015)
- Awarded Society of Political Methodology's Miller Prize for the best work appearing in *Political Analysis* in the prior year with Jens Hainmueller and Teppei Yamamoto (2015)
- Emerging Scholar Award from the Elections, Public Opinion, and Voting Behavior Section of the American Political Science Association (2014)
- Awarded Editor's Choice paper by *Political Analysis* with Jens Hainmueller and Teppei Yamamoto (2014)
- Awarded Best Paper by the Elections, Public Opinion, and Voting Behavior Section of the American Political Science Association with Jens Hainmueller (2013)

- Winner with Jens Hainmueller and Teppei Yamamoto, Time-sharing Experiments in the Social Sciences Competition (2013)
- Winner, Time-sharing Experiments in the Social Sciences Competition (2011)
- Awarded Best Paper by the Political Organizations and Parties Section of the American Political Science Association with Lee Drutman (2011)
- Awarded Deil Wright Best Paper Award by the Federalism and Intergovernmental Relations Section of the American Political Science Association (2009)
- Awarded E.E. Schattschneider Award by the American Political Science Association for the best doctoral dissertation in the field of American Government (2008)
- Awarded Harvard University Graduate School of Arts and Sciences' Richard J. Herrnstein Prize for "best dissertation that exhibits excellent scholarship, originality, breadth of thought, and a commitment to intellectual independence" (2008)
- Awarded Harvard University's Charles Toppa Prize for best dissertation in political science (2008)
- Named Graduate Fellow, American Academy of Political and Social Science (2008)
- Winner with Van Tran and Abigail Williamson, Special Time-sharing Experiments in the Social Sciences Competition (2007)
- Received award for the best poster at the Summer Meeting of the Society for Political Methodology (2007)
- Winner with Gary King, Third Annual Time-sharing Experiments in the Social Sciences Competition (2005)
- Graduate Student Associate, Institute for Quantitative Social Science (2004-7)
- Awarded Fainsod Prize (2002)
- Awarded Hoopes Prize for senior thesis on the Spanish Civil War (2000)
- Inducted to Phi Beta Kappa as a junior (1999)
- Awarded Center for European Studies, Weatherhead Center for International Affairs Fellowships (1999)

## **Published Work**

Daniel J. Hopkins and Lindsay Pettingill. "Retrospective Voting in Big-City U.S. Mayoral Elections." *Political Science Research and Methods*, Conditionally Accepted.

Daniel J. Hopkins, Marc Meredith, Michael Morse, Sarah Smith, and Jesse Yonder. "Voting but for the Law: Evidence from Virginia on Photo Identification Requirements." *Journal of Empirical Legal Studies*, Forthcoming.

Bailey, Michael A., Daniel J. Hopkins, and Todd Rogers. 2016. "Unresponsive, Unpersuaded: The Unintended Consequences of Voter Persuasion Efforts." *Political Behavior*, 38(3):713-46.

Daniel J. Hopkins, Jonathan Mummolo, Victoria Esses, Cheryl Kaiser, Helen Marrow, and Monica McDermott. 2016. "Out of Context: The Unexpected Absence of Spatial Variation in U.S. Immigrants' Perceptions of Discrimination." *Politics, Groups, and Identities*, 4(3):363-392.

Jens Hainmueller and Daniel J. Hopkins. 2015. "The Hidden American Immigration Consensus: A Conjoint Analysis of Attitudes toward Immigrants." *American Journal of Political Science*, 59(3):529-548.

Daniel J. Hopkins. 2015. "The Upside of Accents: Language, Skin Tone, and Attitudes toward Immigration." *British Journal of Political Science*, 45(3):531-557.

Daniel J. Hopkins. 2014. "One Language, Two Effects: Partisanship and Responses to Spanish." *Political Communication*, 31(3):421-455.

Daniel J. Hopkins and Jonathan M. Ladd. 2014. "The Consequences of Broader Media Choice: Evidence from the Expansion of Fox News." *Quarterly Journal of Political Science*, 9(1):115-135.

Daniel J. Hopkins, Van C. Tran, and Abigail Fisher. 2014. "See No Spanish: Language, Local Context, and Attitudes toward Immigration." *Politics, Groups, and Identities*, 2(1):35-51.

Jens Hainmueller and Daniel J. Hopkins. 2014. "Public Attitudes toward Immigration." *Annual Review of Political Science*, 17:225-249.

Jens Hainmueller, Daniel J. Hopkins, and Teppei Yamamoto. 2014. "Causal Inference in Conjoint Analysis: Understanding Multi-Dimensional Choices via Stated Preference Experiments." *Political Analysis*, 22(1):1-30.

Lee Drutman and Daniel J. Hopkins. 2013. "The Inside View: Using the Enron Email Archive to Understand Corporate Political Attention." *Legislative Studies Quarterly*, 38(1):5-30.

Daniel J. Hopkins and Katherine T. McCabe. 2012. "After It's Too Late: Estimating the Policy Impacts of Black Mayoralities in U.S. Cities." *American Politics Research*, 40(4):665-700.

Daniel J. Hopkins. 2012. "Flooded Communities: Explaining Local Reactions to the Post-Katrina Migrants." *Political Research Quarterly*, 65(2):443-459.

Daniel J. Hopkins. 2012. "Perceptions of Economic Performance during Unequal Growth." *Public Opinion Quarterly*, 76(1):50-70.

Daniel J. Hopkins and Thad Williamson. 2012. "Inactive by Design: The Elements of Suburban Sprawl that Reduce Political Participation." *Political Behavior*, 34(1):79-101.

Daniel J. Hopkins. 2011. "Translating Into Votes: The Electoral Impacts of Spanish-Language Ballots." *American Journal of Political Science*, 55(4):814-830.

Daniel J. Hopkins. 2011. "National Debates, Local Responses: The Origins of Local Concern about Immigration in the U.K. and the U.S." *British Journal of Political Science*, 41(3):499-524.

Elisabeth R. Gerber and Daniel J. Hopkins. 2011. "When Mayors Matter: Estimating the Impact of Mayoral Partisanship on City Policy." *American Journal of Political Science*. 55(2):326-339.

Daniel J. Hopkins. 2011. "The Limited Local Impacts of Ethnic and Racial Diversity." *American Politics Research*. 39(2):344-379.

Daniel J. Hopkins. 2010. "Politicized Places: Explaining Where and When Immigrants Provoke Local Opposition." *American Political Science Review*. 104(1):40-60.

Daniel J. Hopkins and Gary King. 2010. "A Method of Automated Nonparametric Content Analysis for Social Science." *American Journal of Political Science*. 54(1):229-247.

Daniel J. Hopkins and Gary King. 2010. "Improving Anchoring Vignettes: Designing Surveys to Correct Interpersonal Incomparability." *Public Opinion Quarterly*. 74(2):201-222.

Daniel J. Hopkins. 2009. "No More Wilder Effect, Never a Whitman Effect: Why and When Polls Mislead about Black and Female Candidates." *Journal of Politics*. 71(3):769-781.

Daniel J. Hopkins. 2009. "The Diversity Discount: How Increasing Ethnic and Racial Diversity Dampens Support for Tax Increases." *Journal of Politics*. 71(1):160-177.

Daniel J. Hopkins. 2009. "Partisan Reinforcement and the Poor: The Impact of Context on Attitudes toward Poverty." *Social Science Quarterly*. 90(3):744-764.

Daniel J. Hopkins. 2009. "Racial Contexts' Enduring Influence on Attitudes toward Poverty." *Social Science Quarterly*. 90(3):770-776.

Simmons, Beth A. and Daniel J. Hopkins. 2005. "The Constraining Power of International Treaties: Theory and Methods." *American Political Science Review*. 99(4):623-631.

## **Manuscripts in Progress**

*The Increasing United States*, Book Manuscript  
*Under Review*

"The Exaggerated Life of Death Panels: The Limits of Framing Effects in the 2009-2012 Health Care Debate."  
*SSRN Working Paper 2163769*

## Edited Books

Daniel J. Hopkins and John Sides, editors. 2015. *Political Polarization in American Politics*. Bloomsbury Academic: New York, NY.

### Select Presentations

- **APSA:** 2002, 2005-2010, 2012-2016
- **MPSA:** 2004, 2005, 2007, 2009-2016
- **NEPSA:** 2003, 2004
- **CELS:** 2009
- **Summer Methods Meeting:** 2004-9 (invited poster presentations); 2011 (paper); 2012 (plenary session); 2013 (paper); 2015 (paper)
- **Political Networks Conference:** 2009
- **Behavioral Seminar Series,** Geary Institute, University College Dublin, March 6<sup>th</sup>, 2007
- **Latino National Survey Junior Scholars Conference,** Cornell University, November 3<sup>rd</sup>, 2007
- **American Politics Seminar,** Yale University, February 27<sup>th</sup>, 2008
- **Columbia Quantitative Political Science Seminar,** March 27<sup>th</sup>, 2008
- **Works in Progress Seminar,** MIT Department of Political Science, September 26<sup>th</sup>, 2008
- **Race and the American Voter Conference,** Harris School, University of Chicago, December 11<sup>th</sup>, 2008
- **American Politics Seminar,** Dartmouth College, March 6<sup>th</sup>, 2009
- **Applied Statistics Seminar,** Harvard University, March 11<sup>th</sup>, 2009
- **American Politics Seminar,** Georgetown University, March 13<sup>th</sup>, 2009
- **American Politics Seminar,** Yale University, April 15<sup>th</sup>, 2009
- **Political Psychology and Behavior Workshop,** Harvard University, May 1<sup>st</sup>, 2009
- **American Politics Seminar,** University of Virginia, October 16<sup>th</sup>, 2009
- **American Politics Seminar,** George Washington University, February 19<sup>th</sup>, 2010
- **Triangle Political Methodology Seminar,** University of North Carolina, April 8<sup>th</sup>, 2010
- **Dreher Colloquium,** The Ohio State University, May 21<sup>st</sup>, 2010
- **Harvard-Manchester Social Change Workshop,** University of Manchester, June 14<sup>th</sup>, 2010
- **Ethnic Politics Workshop,** George Washington University, October 15<sup>th</sup>, 2010
- **Invited Presentation,** Center for AIDS Research, New York University, October 18<sup>th</sup>, 2010
- **American Politics Workshop,** University of Chicago, February 16<sup>th</sup>, 2011
- **Immigration Conference,** Quantitative Institute for Social and Policy Research, University of Kentucky, March 10<sup>th</sup>, 2011
- **American Politics Summer Conference,** Yale University, June 23<sup>rd</sup>, 2011
- **Department of Political Science Seminar,** Emory University, November 15<sup>th</sup>, 2011
- **DC Area American Politics Seminar,** George Washington University, January 9<sup>th</sup>, 2012
- **NYU CESS 5<sup>th</sup> Annual Experimental Political Science Conference,** New York University, March 3<sup>rd</sup>, 2012
- **American Politics and Political Institutions and Center for Comparative Immigration Studies Seminar,** University of California San Diego, May 23<sup>rd</sup>, 2012
- **Text as Data Conference,** Harvard University, October 6<sup>th</sup>, 2012
- **Symposium the on Politics of Immigration, Ethnicity, and Race,** Yale University, October 12<sup>th</sup>, 2012
- **Latinos in the 2012 Election,** Princeton University, October 25<sup>th</sup>, 2012
- **American Politics Workshop,** Stanford University, January 9<sup>th</sup>, 2013
- **Immigrants, Citizens, and the Law,** Keynote Address, Brigham Young University, January 24<sup>th</sup>, 2013
- **Spatial Analysis Seminar,** University of Michigan, February 1<sup>st</sup>, 2013
- **Race, Ethnicity, and Immigration Colloquium,** UC Berkeley, March 8<sup>th</sup>, 2013
- **Computational Linguistics Colloquium,** University of Maryland, March 13<sup>th</sup>, 2013

- **Campaigns and Elections Seminar**, Temple University, April 22<sup>nd</sup>, 2013
- **New Immigrant Destinations Conference**, Trinity College, October 10<sup>th</sup>, 2013
- **Social Policy and Inequality Seminar**, Harvard University, November 18<sup>th</sup>, 2013
- **American Politics Seminar**, Dartmouth College, January 12<sup>th</sup>, 2014
- **American Politics Workshop**, University of North Carolina at Chapel Hill, January 24<sup>th</sup>, 2014
- **American Politics Seminar**, Duke University, April 11<sup>th</sup>, 2014
- **Center for the Study of Democratic Politics Seminar**, Princeton University, April 17<sup>th</sup>, 2014
- **Center for the Study of American Politics**, Yale University, October 1<sup>st</sup>, 2014
- **Class, Race, and Ethnicity Workshop**, Michigan State University, March 20<sup>th</sup>, 2015
- **Vanderbilt Department of Political Science**, Vanderbilt University, March 26<sup>th</sup>, 2015
- **Harvard Conference on Political Geography**, Harvard University, May 9<sup>th</sup>, 2015
- **International Methods Colloquium**, Society for Political Methodology, October 23<sup>rd</sup>, 2015
- **American Politics Workshop**, University of Chicago, December 2<sup>nd</sup>, 2015
- **Centre for the Study of Democratic Citizenship**, McGill University, January 29<sup>th</sup>, 2016
- **Computational Linguistics and Lunch**, University of Pennsylvania, March 17<sup>th</sup>, 2016
- **Political Science Speaker Series**, University of Southern California, April 22<sup>nd</sup>, 2016
- **Political Economy Seminar**, Graduate School of Business, Stanford University, April 25<sup>th</sup>, 2016
- **Invited Seminar**, Department of Political Science, University of Copenhagen, May 11<sup>th</sup>, 2016
- **Identity Politics Research Group Meeting**, Columbia University, May 26<sup>th</sup>, 2016
- **Comparative Approaches to Immigration, Ethnicity, and Integration**, Yale University, June 15<sup>th</sup>, 2016

## **Grants and Fellowships**

- Senior Fellow, Leonard Davis Institute of Health Economics (2015-present)
- Awarded School of Arts and Sciences Research Opportunity Grant to study the 2016 presidential election (2016)
- Awarded Russell Sage Foundation grant to study perceptions of discrimination and the acquisition of partisanship among first-generation immigrants with Efen Perez and Cheryl Kaiser (2014)
- Awarded Georgetown University Grant-in-Aid to study the nationalization of American voting behavior (2013)
- Book Incubator Grant of the Department of Government, Georgetown University (2013)
- Senior personnel, Computing Research Infrastructure grant from the National Science Foundation to Georgetown University (2012)
- Awarded Georgetown University Grant-in-Aid to study attitudes toward political candidates (2012)
- Awarded Georgetown University Grant-in-Aid to study attitudes toward prospective immigrants (2011)
- Principal Investigator, Russell Sage Foundation Presidential Authority Award to study perceptions of discrimination among immigrants with co-Principal Investigators Victoria Esses, Cheryl Kaiser, Helen Marrow, and Monica McDermott (2011)
- Awarded Russell Sage Foundation Presidential Authority Award to study responses to foreign languages (2010)
- Awarded Georgetown University Summer Academic Grant (2010)
- Awarded Georgetown Center for New Designs in Learning and Scholarship Curriculum Improvement Grant (2009-10)
- Awarded Marguerite Ross Barnett Research Grant from American Political Science Association (2008)
- Awarded Center for American Political Studies Dissertation Fellowship (2005)
- Awarded Harvard Graduate Society Summer Pre-Dissertation Fellowship (2005)

- Awarded Doctoral Fellowship in Inequality and Social Policy (2004)

## Teaching

### Analysis of Political Data II

- Undergraduate second-semester quantitative methods course
- Spring 2015 (Georgetown)

### Quantitative Analysis II

- Graduate second-semester quantitative methods course
- Spring 2014 (Georgetown)
- Spring 2012 (Georgetown)
- Spring 2011 (Georgetown)
- Spring 2010 (Georgetown)

### Quantitative Analysis III

- Graduate third-semester quantitative methods course
- Spring 2016 (University of Pennsylvania)
- Fall 2014 (Georgetown)
- Fall 2013 (Georgetown)

### Political Behavior

- Ph.D. seminar
- Spring 2014 (Georgetown)

### The Changing American Electorate, 1960-2008

- Undergraduate lecture course
- Fall 2014 (Georgetown)
- Fall 2013 (Georgetown)
- Fall 2010 (Georgetown)
- Fall 2009 (Georgetown)
- Spring 2008 (Yale)

### Contemporary American City

- Undergraduate seminar
- Fall 2015 (U. of Pennsylvania)
- Spring 2012 (Georgetown)
- Graduate seminar
- Fall 2009 (Georgetown)
- Spring 2009 (Harvard)

### Race in American Politics

- Undergraduate seminar
- Spring 2011 (Georgetown)

### Senior Thesis Writers' Workshop

- Undergraduate seminar
- Fall 2006 (Harvard)

### Advanced Quantitative Methods

- Teaching assistant, graduate second-semester quantitative methods course

- Spring 2006 (Harvard)

#### American Public Opinion

- Teaching assistant, undergraduate lecture course
- Fall 2004 (Harvard)

### Patents

#### A System for Estimating a Distribution of Message Content Categories in Source Data

- U.S. Patent 8180717, issued May 15<sup>th</sup>, 2012
- Jointly held with Gary King and Ying Lu

### Academic and University Service

President-Elect, Political Psychology Section of APSA (2016)

Editorial Board, *State Politics and Policy Quarterly* (2011-2014)

Associate Editor, *R&P* (2013-present)

Occasional Contributor, *The Monkey Cage Blog* (*Washington Post*); *FiveThirtyEight*

Coordinator, Georgetown American Politics Seminar	2012; 2014
Member, MA Program Director Search Committee	2014
Coordinator, DC Area American Politics Workshop	2011 –
Government Department Admissions Committee	2014 –
Government Department Planning and Budget Committee	2010 – 2012
Tutor, Harvard College	2004 – 2006
Concentration Advisor, Government Department	2004 – 2006
Proctor, Harvard College	2002 – 2004

### Languages

- Fluent in Spanish
- Proficient in Russian